

# Testimony

Before the Senate Committee on Governmental Affairs

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# GAO

Transformation, Challenges, and Opportunities

Statement of David M. Walker Comptroller General of the United States





Highlights of GAO-03-1167T, a testimony before the Senate Committee on Governmental Affairs

### Why GAO Did This Study

The Committee sought GAO's views on GAO's accomplishments, challenges, and opportunities for its oversight hearing. The Committee also sought GAO's views on its latest human capital proposal, which has been introduced in the Senate as S. 1522.

### What GAO Recommends

GAO recommends that the Committee act on S. 1522 promptly and that the Congress enact the GAO Human Capital Reform Act of 2003 before it adjourns this year.

GAO believes that its latest human capital proposal is both well reasoned and reasonable. There are compelling reasons why GAO ought to be given this additional human capital authority. These include the fact that GAO already has a hybrid pay system established by the authority that the Congress granted it over two decades ago, the proposal is modest if viewed in light of authorities granted and requested by other agencies, and GAO already has a number of key systems and safeguards in place and has plans to build in additional safeguards.

GAO has conducted extensive external and internal outreach efforts on this proposal. GAO respectfully requests the Committee's support and prompt passage by the Congress.

www.gao.gov/cgi-bin/getrpt?GAO-03-1167T.

To view the full product, including the scope and methodology, click on the link above. For more information, contact Gene Dodaro at (202) 512-5600 or dodarog@gao.gov. GAO

# Transformation, Challenges, and Opportunities

## What GAO Found

As an arm of the legislative branch, GAO exists to support the Congress in meeting its constitutional responsibilities to improve the performance and ensure the accountability of the federal government for the American people. Established in 1921 by the Budget and Accounting Act to follow the federal dollar and ensure that it is spent in an economical, efficient, and effective manner, GAO has evolved over its 82-year history to meet the changing needs of the Congress and the nation. Faced with a budgetary reduction in the mid-1990s that had to be implemented over a 2-year period, GAO undertook measures that, while necessary, also increased the risk that the agency would not be positioned well to serve the Congress in the future.

To effectively position itself for the future, GAO has been undergoing a major transformation effort over the past 4 years that even in the best of organizations takes 7 or more years to implement. Based on its strategic plan developed in consultation with the Congress, GAO's effort is focused on three specific areas: achieving results, serving the client, and investing in people. GAO has realigned the agency to eliminate a management layer, consolidate 35 issue areas into 13 teams, and reduce its field offices from 16 to 11. Today, GAO is a significantly smaller organization—40 percent smaller than in 1992—with slightly over 3,250 staff on board. GAO has worked with its appropriations committees to obtain targeted funding for such particularly acute risk areas as human capital and information technology. GAO also launched a range of internal and external initiatives that have helped it become more strategic, results-oriented, partnerial, integrated, flexible, responsive, employee-oriented, and externally focused. Since 1998, GAO's work has produced a steady increase in financial benefits and nonfinancial benefits including many improvements in government operations. For example, in fiscal year 2002, GAO's work helped achieve \$37.7 billion in financial benefits—a \$88 return for every dollar invested in GAO. In addition, GAO's work informed the debate and the resulting legislation relating to such areas as our nation's national security, homeland security, economic security, and the financial security of Americans.

GAO faces a number of challenges. Issues that GAO is either watching closely and/or believes require congressional attention include supply and demand imbalances, unfunded mandates, access to records, the Deputy Comptroller General selection process, performance and accountability community coordination, and additional bid protest volume. S. 1522, the GAO Human Capital Reform Act of 2003, which mirrors H.R. 2751, which has been marked-up and reported to the full House Government Reform Committee, is urgently needed to help address GAO's challenges. Some specific initiatives that the Comptroller General plans to focus on for the future include helping the Congress address challenges relating to the long-term fiscal outlook, transforming government and how government does business, and making GAO the federal employer of choice and the gold standard for a world class professional services organization.

Madam Chair and Members of the Committee:

I am pleased to appear before you today—almost 5 years after becoming the seventh Comptroller General of the United States—to discuss what GAO has accomplished during my tenure thus far, the challenges we face at GAO, including why passage of S. 1522, the GAO Human Capital Reform Act, is an integral part of helping GAO prepare for those challenges, and what we are contemplating for the future. Before I begin, I would like to commend you for holding this oversight hearing, the first oversight hearing this Committee has held on GAO since 1995. In addition, Madam Chair, I would like to thank both you and Sen. Voinovich for sponsoring S. 1522, the GAO Human Capital Reform Act, and for introducing the bill before the August recess.

When I became Comptroller General in November 1998, I found an organization, with a long-standing reputation for doing good work and a talented workforce, that was doing many things right. However, the agency was in need of revitalization because it had not had a confirmed agency head for more than 2 years and had undergone many years of downsizing and severe budgetary reductions. I also found an organization that, in my opinion, was still too hierarchical, process-oriented, "siloed," internally focused, and somewhat risk adverse. My consultations with congressional members and staff, external entities in both the public and private sectors, and GAO staff led me to the belief that GAO must do things differently as we move forward in order to continue to maximize our value to the Congress and the country, especially in view of the strong likelihood of constrained resources and client demands. Specifically, we needed to take steps to transform GAO to make it more results-oriented, more client focused, more partnerial, more externally aware, more transparent, more strategic, more employee oriented, and more constructive in dealing with those who are the subject of our work. Over the past 5 years, we believe that we have accomplished much. Nevertheless, we recognize that we still have much to do and welcome and value the comments of every Member of this Committee in helping us become and stay a model federal agency that supports the Congress' important responsibilities under the U.S. Constitution.

# GAO's Evolving Role

Established in 1921 by the Budget and Accounting Act to follow the federal dollar and ensure that it is spent in an economical, efficient, and effective manner, GAO has evolved over its 82-year history to meet the changing needs of the Congress and the nation. Today's GAO is profoundly different

in organization than the one established in 1921. For example, over the years, GAO has changed from an entity that once

- operated as an independent entity (the law did not state that GAO was to be part of the legislative branch) to one that is recognized as an independent agency within the legislative branch whose primary client is the institution of the Congress;
- audited the government's vouchers to one that evaluates the efficiency and effectiveness of a wide range of federal policies and programs;
- performed work mostly of a self-initiated basis to one where 89 percent of its work in fiscal year 2002 was either mandated or requested by the Congress;
- conducted work primarily in the area of oversight to one that now performs work in the areas of oversight, insight, foresight, and legal/adjudicatory activities.
- employed principally voucher examiners to an organization that employs a highly educated, skilled, and diverse professional staff with degrees in a variety of academic disciplines, such as accounting, law, engineering, public administration, business administration, computer science, economics, medicine, and social and physical sciences.

Although today's GAO is different from that of 1921, it has remained faithful throughout its history to its original mandate of assuring the government's accountability to the American people. In addition, GAO has historically defended its ability to conduct and report its work in an independent, objective, professional, and nonpartisan manner in order to maintain the credibility that an "honest broker" must have in order to have its information, analyses, and judgments trusted by lawmakers, policymakers, and the American people.

GAO has benefited from the past leadership of several of my predecessors. In particular, I would like to commend my most recent predecessors, Elmer B. Staats, who served from 1966 to1981 and, Charles A. Bowsher, who served from 1981 to 1996, both of whom accomplished a great deal during their 15 year tenures. Mr. Staats strengthened GAO's emphasis on program evaluation and policy analysis so that GAO would be better equipped to review the expanded social programs of the Great Society. He also promoted progress in federal financial and program accountability both domestically and internationally. In addition, Mr. Staats was responsible for the United States' joining the International Organization of Supreme Audit Institutions (INTOSAI), an organization composed of national audit offices of 184 nations who share knowledge and expertise on an ongoing basis. Mr. Bowsher championed federal financial management reform, in general, and the Chief Financial Officers (CFO) Act, in particular. He also initiated GAO's high-risk series. In the human capital arena, it was Mr. Staats who in 1980 successfully gained GAO's legislative authority to establish a broad-banding and pay for performance system that Mr. Bowsher subsequently was able to implement in 1989. It is because of their leadership efforts that GAO had certain initial human capital tools and flexibilities for over two decades that many executive branch agencies are either just requesting or recently received and was able to exercise them.

Today, GAO is an agency uniquely poised to serve the Congress with the information it needs to address the full range of important issues and challenges our nation faces in a complex, rapidly changing, and increasingly interdependent world. We examine a broad range of federal activities and programs, publish thousands of reports and other documents annually, and provide a number of other services to the Congress. We also look at national and international trends and challenges to anticipate their implications for the Congress and our country. By making recommendations to improve the practices and operations of government agencies, we contribute not only to the increased effectiveness of federal spending, but also to the enhancement of the taxpayers' trust and confidence in their federal government.

For us, achieving our goals and objectives rests on providing professional, objective, fact-based, nonpartisan, nonideological, fair, and balanced information to the Congress and the public at large. We develop and present this information in a number of ways to support the Congress, including the following:

- evaluations of federal policies and the performance of agencies;
- oversight of government operations through financial and other management audits to determine whether public funds are spent efficiently, effectively, and in accordance with applicable laws;
- insight related work that involves determining which programs work and which do not;

	<ul> <li>foresight related work that is future oriented and involves identifying key trends and emerging challenges before they reach crisis proportions;</li> </ul>
	<ul> <li>reviews and analyses of agencies' budgets in support of the appropriations process;</li> </ul>
	<ul> <li>investigations to assess whether illegal or improper activities are occurring;</li> </ul>
	• analyses of the financing for government activities;
	• legal/adjudicatory activities, including legal opinions to determine whether agencies are in compliance with applicable laws and regulations and resolution of bid protests by disappointed bidders seeking to obtain federal contracts;
	• policy analyses to assess needed actions, develop options, and note the implications of possible actions;
	• "constructive engagements" whereby we help agencies make progress in key areas by "helping them to help themselves" through the issuance of self-help guides, benchmarking and best practice studies, etc.; and
	• additional assistance to the Congress in support of its oversight and decision- making involving legislative branch entities, activities, and functions.
	See appendix I for graphics describing GAO past and present.
GAO'S Downsizing	The 1990s was a difficult period for the GAO. Beginning in 1992, GAO began an over 5-year period of significant staff downsizing. During the mid-1990s, GAO underwent a 25 percent budgetary reduction that had to be implemented over a 2-year period. In order to absorb such a large budgetary reduction within such a short period of time, GAO undertook a

budgetary reduction within such a short period of time, GAO undertook a number of measures such as closing 5 field offices (including our European and Far East field offices) and 4 sublocations in 1995. GAO also reduced its workforce, using authority granted by the Congress, by granting voluntary early retirements and buyouts and by conducting a reduction in force or "layoffs" of staff in select field offices and in Washington, D.C. While the measures taken allowed the agency to address the immediate budgetary

	challenge, they also increased the risk that GAO would not be positioned well to serve the Congress in the future. For example, GAO's hiring freeze at the entry level produced an over 5-year gap in the workforce pipeline that affected a smooth succession and resulted in a top heavy workforce. GAO also significantly reduced its investments in technology by curtailing upgrades of hardware and software, which adversely affected its ability to apply technology to perform work better, faster, and more efficiently. GAO also eliminated bonuses and reduced other investments in its people.
	Today, we have a significantly smaller staff40 percent smaller than in 1992—with slightly over 3,250 staff on board. About 75 percent of our staff are located in our headquarters in Washington, D. C. and 25 percent in 11 field offices around the country. While maintaining approximately the same number of staff, we have been able to accomplish much in support of the Congress. How was this made possible? First, we conducted a comprehensive outreach and risk assessment shortly after I became the Comptroller General. We identified risks that could undermine our ability to support the Congress in future years, such as in the areas of human capital and information technology and worked with our appropriations committees to obtain targeted funding for those areas. We also determined that the agency needed to undertake a transformation that even in the best of organizations typically takes 7 or more years to accomplish. Critical to that transformation was the development of a strategic plan that would provide the agency a clear set of strategic goals and objectives.
Becoming More Strategic, Partnerial, and Externally Aware	Fortunately, before my becoming Comptroller General, GAO had recognized the need to prepare a strategic plan. We made this a top priority after my appointment as Comptroller General. GAO's strategic plan, which is developed in consultation with the Congress, is forward looking and built on several key themes or trends that relate to the United States and our position in the world community. GAO's strategic plan continues to be a model for others, a framework for aligning our organization and resources, and a basis to help inform client requests and identify work initiated on the Comptroller General's authority (also termed research and development work). Our strategic planning process provides for updates every 2 years, including an ongoing analysis of emerging conditions and trends, extensive consultation with congressional clients and outside experts, and assessments of internal capacities and needs.
	Our first strategic plan, issued in the spring of 2000, set forth the issues around which we needed to focus and develop our resources to effectively

serve the Congress in covering the period 2000-2005. We updated the plan in fiscal 2002, carrying forward the following four strategic goals, and will retain these goals for our latest update scheduled to be issued in early 2004 (see appendix I of this statement for our strategic plan framework):

- Goal 1: Address current and emerging challenges to the well-being and financial security of the American people.
- Goal 2: Respond to changing security threats and the challenges of global interdependence.
- Goal 3: Help transform the government's role and how it does business to meet 21<sup>st</sup> century challenges.
- Goal 4: Maximize the value of GAO by being a model federal agency and a world-class professional services organization.

Because achieving our strategic goals and objectives also requires strategies for coordinating with other organizations with similar or complementary missions, we use (1) advisory panels and other bodies (e.g., the Comptroller General Advisory Board, the Educators' Advisory Panel, the Accountability Advisory Board) to inform GAO's strategic and annual work planning and (2) initiate and support collaborative national and international audit, technical assistance, and other knowledge-sharing efforts. In order to leverage our resources and tap certain expertise not resident in GAO, we have entered into a partnership agreement with the National Academy of Sciences. Also, we have worked to foster partnerships with other "good government" organizations, such as the National Academy for Public Administration, the Private Sector Council, the Council for Excellence in Government, the Partnership for Public Service, and the Association of Government Accountants. These types of strategic working relationships allow us to extend our institutional knowledge and experience and, in turn, to improve our service to the Congress, the country, and the American people.

As previously mentioned, since 1970 GAO has been part of an international network, INTOSAI, which is composed of 184 accountability organizations. We have benefited from this network directly as an organization doing work in support of the Congress in that the relationships fostered by INTOSAI have facilitated our access to people, information, and knowledge sharing needed to maximize the value and ensure the expeditious completion of our international engagements. It is my opinion that our

country has also benefited from our participation in this network because our efforts have served to promote democratic institutions and fight corruption through strengthening accountability organizations around the world. I serve on the Board of INTOSAI and head of the Accounting Standards Committee and the Board's Strategic Planning Task Force. In this regard, during fiscal 2002, GAO was asked to lead a 10-nation task force to develop a strategic planning framework for INTOSAI. INTOSAI's draft strategic planning framework, which was based on GAO's approach to strategic planning, was approved by INTOSAI's Board in October 2002. During fiscal 2003, the task force has been working to expand that framework into a comprehensive strategic plan. GAO also is an active member of the auditing standards, internal control standards, and public debt committees. I am a founder of the Global Working Group (GWG), in which the heads of GAO's counterparts from 17 countries and I meet annually to discuss mutual challenges and share best practices. These 18 members represent over 75 percent of global gross domestic product (GDP), and the efforts of this group have helped all member countries as well as INTOSAI as a whole.

Domestically, I chair the National Intergovernmental Audit Forum, and through 10 regional intergovernmental audit forums, GAO consults regularly with federal inspectors general as well as state and local auditors on issues of mutual interest and concern. In addition, through the Domestic Working Group (DWG), the Comptroller General and the heads of 18 federal, state, and local audit organizations exchange information and seek opportunities to collaborate in a manner similar to the GWG. As Comptroller General, I also serve as one of the four principals of the Joint Financial Management Improvement Program (JFMIP), who are actively fostering financial management reform. The JFMIP principals have met five times during the past 2 years with significant progress being made during this period of time.

GAO'S Transformation Efforts In a testimony on executive reorganization authority that I delivered in April this year, I stated that creating high performing organizations requires a cultural transformation within agencies. Hierarchical management approaches will need to yield to participative approaches. Processoriented ways of doing business will need to yield to results-oriented ones. Siloed organizations—burdened with overlapping functions, inefficiencies, and turf battles—will need to become more horizontal and integrated organizations if they expect to make the most of the knowledge, skills, and abilities of their people. Internally focused agencies will need to focus externally in order to meet the needs and expectations of their ultimate clients—the American people.

Consistent with our strategic plan's fourth goal, I believe that GAO should "lead by example" and be a model federal agency and world-class professional services organization. As the leading performance and accountability organization in the United States and possibly the world, GAO should be the federal government's model for best practices in every major operational area, from strategic planning and organizational alignment to performance and accountability reporting, client service, human capital practices, financial management, information technology, change management, and knowledge management. To achieve this, we have undertaken a comprehensive transformation effort over the past few years. Leading this transformation team is an Executive Committee that I established to provide strategic leadership. The members of the Committee include myself as Chief Executive Officer; Gene Dodaro, Chief Operating Officer; Sallyanne Harper, Chief Mission Support Officer and Chief Financial Officer; and Anthony Gamboa as our General Counsel. Together, we have focused GAO's transformation efforts on three primary areas: results, clients, and people.

Our efforts to transform GAO into a high performing organization have included a range of internal and external initiatives that has helped us become more strategic, results-oriented, partnerial, integrated, responsive, flexible, employee oriented, externally focused and constructive with those who we audit. Our strategic and annual planning processes, as discussed earlier, have helped us look forward and allowed us to proactively engage our clients in planning work that is focused on a more balanced time horizon and results orientation. Our organizational restructuring efforts have resulted in a significant streamlining and consolidation. We have expanded and revised our products to better meet client needs. In addition, we have redefined success in results-oriented terms and have linked our goals both to institutional and individual performance measures. We have strengthened our client relations and employed a constructive engagement approach to those we review. The impact of these and other efforts has been dramatic.

Over the past 4 years, we have worked on continuously improving GAO's performance measures, including most recently the development of a balanced scorecard that would allow us to better monitor, track, and report the achievement of results. Measuring the right things is vitally important because you manage what you measure and measurements ultimately drive

	basic organizational and individual behaviors. The performance measures that I found upon arriving at GAO were similar to other traditional performance measures in that, among other things, some of them focused on items that can be easily counted (e.g., numbers of reports); were numerous and of undifferentiated significance; and were process-oriented rather than results oriented. Our balanced scorecard is based on the three key areas that I mentioned earlier: results, clients, and people. For results, we measure such items as: financial benefits, other (nonfinancial) benefits, progress towards meeting the strategic plan's goals and objectives, number of recommendations made, the percentage of reports with recommendations; and the percentage of our recommendations adopted. For clients, we measure such items as: direct client feedback on individual products and testimonies, number of testimonies, and timeliness. For people, we measure: attracting and retaining quality talent; developing, supporting, and using staff; and leading, recognizing, and listening to staff.
Realigning the Organization	After our strategic plan was developed in 2000, we used it to restructure our organization in that same year to align with the goals and objectives of our strategic plan. Restructuring can be an important tool, but in order to be effective, it must be focused on clear goals and specific desired outcomes. GAO's restructuring resulted in the elimination of a layer of management and the consolidation of 35 issue areas into 13 teams. These teams perform the bulk of our research, analysis, and audit work for the Congress.
	Of the agencies in the legislative branch, GAO is the only one with a field office presence that has allowed it to be Congress' "eyes and ears" beyond the nation's capital. However, with changes in air transportation, computer technology, demographics, and federal presence, our field office structure needed to be reexamined. After extensive study, we continued a process that began in 1986 and, as a result of the organizational realignment effort referenced above, further reduced our field offices from 16 to 11. Subsequently, we further restructured our field offices by eliminating the position of regional manager—a Senior Executive Service level position— in the individual field offices and consolidating the remaining field offices into three regions—the eastern region, the central region, and the western region, each headed by a single senior executive.
Achieving Results	GAO's contributions to the Congress and our country are significant and varied. While our contributions to financial benefits are quantifiable, what

is more difficult to quantify and yet very valuable, are contributions to help inform the national debate on a broad spectrum of issues; providing the Congress with assistance such as reviews of agency budgets that help identify areas of potential savings; preventing major problems from occurring through constructive engagement efforts, when appropriate, with agencies to "help them help themselves" make progress in key areas; leading by example to demonstrate to agencies what can be done to advance management reform; and advancing the accountability community, both domestically and internationally, through the sharing of best practices and methodologies in areas where GAO is a recognized leader, such as performance auditing, financial auditing and reporting, standards setting, and governance.

To move towards a results orientation, we have reexamined our desired outcomes and are working to simplify and improve our performance measures to capture those contributions that are most significant. Beginning with the issuance of our strategic plan, we monitor our progress. Fortunately, by any reasonable benchmark, we are making excellent progress towards achieving most of our performance goals. We also modified our performance measures and eliminated specific goals, such as the number of products issued, which, while easy to count, was not resultsoriented and did not have a strong enough correlation to positive results.

GAO delivers by any benchmark, an excellent return on investment to the Congress and the American people. I would like to briefly summarize some of our achievements over the past 5 years. Our financial and nonfinancial accomplishments have increased steadily over the past 5 years, and some have almost doubled. See table 1 for a summary of GAO's financial and nonfinancial benefits.

#### Table 1: Annual Measures and Targets

Performance measure	2002							
	1998 Actual	1999 Actual	2000 Actual	2001 Actual	Target	Actual	5-year Avg. Actual	2003 Target
Financial benefits (billions)	\$19.7	\$20.1	\$23.2	\$26.4	\$30.0	\$37.7 <sup>a</sup>	\$25.4	\$32.5 <sup>b</sup>
Other benefits	537	607	788	799	770	906	727	800 <sup>b</sup>
Past recommendations implemented	69%	70%	78%	79%	75%	79%	N/A	77%
New recommendations made	987	940	1,224	1,563	1,200	1,950	1,333	1,250 <sup>b</sup>
New products with recommendations	33%	33%	39%	44%	45%	53%	40%	50%
Testimonies	256	229	263	151	200	216	223	180 <sup>b</sup>
Timeliness	93%	96%	96%	95%	98%	96%	95%	98%

Source: GAO

<sup>a</sup>Changes GAO made to its methodology for tabulating financial benefits caused the fiscal 2002 results to increase about 11 percent.

<sup>b</sup>Four targets published in GAO's performance plan for fiscal 2003 were subsequently revised based on more current information. Two were raised; two were lowered. The original targets were financial benefits, \$35 billion; other benefits, 785; recommendations made, 1,200; and testimonies, 210.

As depicted in table 1, in fiscal year 1998, for every dollar invested in GAO, we helped the Congress and the agencies produce about \$58 in financial benefits or \$19.7 billion in total. In fiscal year 2002, for every dollar invested in GAO, we helped the Congress and the agencies produce about \$88 in financial benefits or \$37.7 billion in total. The 5-year average for financial benefits was \$25.4 billion for fiscal years 1998 through 2002. These financial benefits were achieved through actions taken by the Congress and federal departments and agencies that led to budget reductions, avoided costs, deferred appropriations, or resulting in additional revenue collections. Several recent examples of where our work resulted in significant financial benefits include our work in preventing inappropriate Medicare payments (financial benefits of \$8.1 billion) and our work on the Department of Defense's (DOD) consolidation initiatives at its computer centers (financial benefits of \$859 million). Based on our results to date, we fully expect our fiscal year 2003 financial benefits to significantly exceed the 5-year average.

GAO's work has helped inform congressional deliberations and debate on a broad spectrum of issues. During the 107<sup>th</sup> Congress, we made substantive contributions through our products, testimonies, briefings, and technical assistance in areas vital to helping legislators address challenges to our nation's national security, homeland security, economic security, as well as

the financial security of Americans. For example, during the 107<sup>th</sup> Congress, GAO's work supported legislative deliberations and policy decisions involving the Homeland Security Act of 2002, Public Law 107-296; the Aviation Security and Transportation Act, Public Law 107-71; the Sarbanes-Oxley Act of 2002, Public Law 107-204; Help America Vote Act of 2002, Public Law 107-252; Best Pharmaceuticals for Children Act, Public Law 107-1092; Terrorism Insurance Act of 2002, Public Law 107-297; and the E-Government Act of 2002, Public Law 107-347. Our work has also helped facilitate the transformation of the federal government in general. More specifically, our efforts have helped identify the attributes of high performing organization, challenges in the human capital arena, competitive sourcing, and reforms needed for specific entities like the U. S. Postal Service and the Pension Benefit Guaranty Corporation.

In addition to financial benefits, GAO's work has led to improvements in a wide range of government operations and activities. GAO's work was instrumental in bringing 906 needed improvements in the effectiveness and efficiency of government operations and services in fiscal year 2002. Since most of the results of our work take the form of action initiated in response to our recommendations, we use the number of recommendations made during the year as a performance measure. In fiscal year 2002, we made 1,950 recommendations for improvements in the economy, efficiency, and effectiveness of federal operations. An example of recommendations that led to such improvements is our work on improper payments, where we made recommendations on actions agencies should take to reduce improper payments. These recommendations not only led to the enactment of the Improper Payments Information Act of 2002, Public Law 107-300, but also resulted in action by the Office of Management and Budget (OMB) through the President's Management Agenda which required selected agencies to report improper payment rates and the causes of those payments. Because our recommendations take time to implement, we track recommendations made in past years. Specifically, in fiscal year 2002, we noted that 79 percent of the recommendations we had made in fiscal 1998 had been implemented, a significant percentage when the work we have done for the Congress becomes a catalyst for creating tangible benefits for the American people.

GAO continued its long-standing tradition of providing the Congress a framework for oversight through the issuance of our *Performance and Accountability Series and High-Risk Update*. Our 2001*Update* identified close to 100 major management challenges and program risks at 21 federal agencies and highlighted actions to address these serious problems. In

preparing the 2001 update, we established a new framework with respect to the *High Risk list* that provided greater consistency in determining which areas should be designated high risk and which areas would be eligible for getting off the high risk list. Our 2003*Update* added the new high risk issues Implementing and Transforming the New Department of Homeland Security, Modernizing Federal Disability Programs, Federal Real Property, and the Medicaid Program; subsequently, we added the Pension Benefit Guaranty Corporation's Single-Employer Insurer Program. We are currently examining ways of improving on our *Performance and Accountability Series and High-Risk Update* with an eye towards making it even more strategic and foresight oriented.

## Serving the Client

From the beginning of my tenure, I have sought to strengthen relations and improve communications with our congressional clients. Addressing client needs is critical to any organization's success, and while GAO is unique in that it must provide the Congress its best professional opinion in a political, and sometimes contentious, environment, it must be perceived by its client as meeting its needs. Both prior to and subsequent to my appointment as Comptroller General, I consulted broadly with key Members and staff in both houses and on both sides of the aisle as well as with a variety of other parties. Based on this outreach, some believed or perceived that GAO may have strayed from important values related to its mission, may have become closer to one political party, and, may not have effectively managed its staff details to certain congressional committees. Another concern that I heard was that GAO's basis for decision making on requests was not very transparent, well known, or understood.

To address these issues, upon becoming the Comptroller General, I immediately worked with GAO's top management to establish and communicate to all GAO staff our mission and core values, to guide what we do and how we do our work. Our mission statement states: "GAO exists to support the Congress in meeting its constitutional responsibilities and to help improve the performance and ensure the accountability of the federal government for the benefit of the American people." After a lot of discussion and debate, we agreed on an express set of core values to guide our work. GAO's core values are accountability, integrity, and reliability. The values are further defined as follows:

• Accountability: We help the Congress oversee federal programs and operations to ensure accountability to the American people. GAO's analysts, lawyers, auditors, economists, information technology

specialists, investigators, and other multidisciplinary professionals seek to enhance the economy, efficiency, effectiveness, and credibility of the federal government both in fact and in the eyes of the American people.

- Integrity: We set high standards for ourselves in the conduct of GAO's work. Our agency takes a professional, objective, fact-based nonpartisan, nonideological, fair and balanced approach to all activities. Integrity is the foundation of reputation and the GAO approach to work ensures both.
- Reliability: We at GAO want our work to be viewed by the Congress and the American public as reliable. We produce high-quality reports, testimony, briefings, legal opinions, and other products and services that are timely, accurate, useful, clear and candid.

These are values that represent our institutional beliefs and boundaries. I use them every day in my internal and external decision making. Both our mission and core values are communicated externally and internally through many venues.

In addition, we also developed and implemented a set of Congressional Protocols—policies and procedures—to guide our interactions with and ensure our accountability to the Congress. These protocols, which underwent a 9-month pilot test, set out clear, transparent, consistently applied policies and practices for GAO's relations with the Congress. They are designed to help reduce miscommunications and ensure that our congressional requesters are treated both consistently and equitably. The final protocols were issued in November 2000 and have been well received. We are in the process of updating our Congressional Protocols now and will be vetting them with your Committee and others before finalizing the revisions.

To respond more effectively to the Congress, we changed our process for accepting congressional requests (if accepted, these requests are termed engagements) and our approach to identifying related risk. We have become increasingly sophisticated in meeting our clients' needs within available resources. We believe that our engagement acceptance process has provided more structure; a broader institutional perspective; greater internal collaboration; and additional awareness of the external environment, including potential partnerships in connection with GAO engagements. Annually, in addition to mandates established in law, we receive over a thousand requests from the Congress, with most coming

from congressional committees and lesser numbers from individual members of Congress and the senior leaders. To address these requests in a timely basis and allow for prompt communication back to the requesters, the requests are reviewed and discussed in a weekly meeting chaired by Gene Dodaro, our Chief Operating Officer. During that meeting, members of the Executive Committee and GAO's managing directors discuss congressional requests received during the previous week. As part of that discussion, we determine whether to accept the request based on consideration of factors such as our ability to carry out the work in terms of both authority and resources available, work that may already be ongoing, and the priority assigned to the requester based on those set forth in our Congressional Protocols. Also, during that meeting, a risk factor is assigned to the engagement that will, among other things, determine the level of product review required before issuance. To facilitate the timeliness of our response to our clients. I have delegated to our team managing directors the authority to sign off on products with lower risk designations.

In the interest of leading by example and promoting transparency and accountability in government, we provide annual Performance and Accountability reports to the Congress and the public. We have also improved congressional access to GAO information on our active assignments and our products. GAO's first Accountability Report to the Congress, which discusses our performance and accountability in serving the Congress and the American people, was issued for fiscal year 1999. For fiscal year 2001, we issued a performance plan that contained the performance measures and annual performance targets we planned to use to gauge progress towards accomplishing our strategic goals and objectives. For 2002, we combined an assessment of our accomplishments in fiscal year 2001 with our plans for continued progress through fiscal year 2003 into one performance and accountability report and issued a new and condensed "highlights report." George Mason University's Mercatus Center evaluated our fiscal year 2002 Performance and Accountability report at our request and ranked GAO's report number one in the federal government. The report earned a Certificate of Excellence in Accountability Reporting from the Association of Government Accountants (AGA). It also earned honors for graphics design in the annual American Graphics Design Award competition of 2003. The annual competition attracts about 10,000 entries from advertising agencies, graphic design firms, corporate creative departments, and publishers in a wide range of categories, and fewer than 10 percent were selected for awards.

In the past, GAO has made several attempts to devise systems for measuring how well it was meeting the needs of our congressional clients, yet none of these attempts proved to be particularly successful. We now seek direct client feedback through our continuous congressional outreach effort and a Web-based client feedback survey on certain individual products and testimonies. These initiatives are set forth as follows.

- <u>Continuous congressional outreach</u>. Since the mid-1990s, we have conducted a structured outreach to our key congressional clients—the Senate and House senior leaders and the congressional committees—in order to obtain feedback on our performance, discuss the legislative agenda for the coming year and how GAO can best support the Congress, and obtain information needed to update our strategic plan.
- <u>Feedback on individual products</u>. In fiscal year 2001, we developed a Web-based process to more effectively collect feedback from congressional clients on our reports and products. This new system, which we piloted for 7 months with our oversight committees and implemented in fiscal year 2002, used E-mail and a Web site to obtain client feedback on (1) product timeliness and (2) communications and professional conduct during the engagement for a sample of recently issued products. For example, of those who responded, we received a 91 percent favorable response rate for our testimonies and a 93 percent favorable response rate for our written products for the period covering March through November 2002. Indications are that the favorable response rate for our products and testimonies is holding for this fiscal year as well.
- <u>Congressional testimonies</u>. Since the early 1980s, GAO's testimonies at congressional hearings have increased. At one time, only the Comptroller General and a few others could testify. My predecessor, Mr. Bowsher, expanded the pool of potential GAO witnesses to our senior executive corps. During fiscal 2002, members of our senior executive service or I testified 216 times in fiscal year 2002 across a broad spectrum of congressional committees, sometimes on as little as 24 hours notice.
- <u>Timeliness</u>. Given the time sensitive nature of the legislative process and the fact that information delivered after decisions have been made is not useful, we have worked hard to make sure that information is provided in a timely manner. In fiscal year 2002, our on-time delivery

rate was 96 percent. Of our seven agencywide annual performance targets, timeliness was the only measure that we did not fully meet.

Recognizing that members and key staff are inundated with information and pressed for time, we sought better ways of communicating information to them. We initiated efforts in fiscal year 2001 to revamp our communications strategy. We piloted and have now implemented for most of our products and testimonies a new reporting product line entitled Highlights—a one-page summary that provides the key findings and recommendations from a GAO engagement. This summary has been extremely well-received by our congressional audience as well as the press and the general public. In addition, we continue seeking better ways to communicate, including presenting information in a visual manner to quickly convey the message. We have applied technology and used our Website to issue and publicize our products not only to the Congress, but also to the general public. Our external website now logs about 130,000 hits each day and more than 1 million GAO products are downloaded every month by our congressional clients, the public, and the press. Further, to better inform the client about the work we have in progress, we have implemented a Web-accessible active assignment list for congressional clients and to facilitate key contacts, enhanced the search capability for GAO products on our external Web site. In yet another example of serving the Congress, GAO opened our doors to Members of the House of Representatives and their staffs on October 23, 2001, in response to the anthrax incident on Capitol Hill. As an outgrowth of that experience, the House of Representatives has designated GAO one of its contingency sites in the event of an emergency in order to maintain legislative continuity of operations. **Fostering Constructive** To better maximize our value to the Congress and work smarter, we have increased our constructive engagement efforts with other agencies. Rather **Agency Relations** than deal with problems after the fact, piecemeal, or when they've reached crisis proportions, we are working to prevent problems by pointing out what is right, recognizing the progress made, and guiding agencies to positive results by publishing self-assessment guides that provide tools

> with which agencies can help themselves. One area in particular where this has made a big difference is information technology. As we have reported repeatedly, the federal government does not have the systems in

place that can provide accurate and real-time information for legislators and policymakers to evaluate program effectiveness and efficiency. However, our benchmarking and best practices studies are recognized industrywide for their excellence. Other examples of our assisting agencies include GAO's work in strategic planning, human capital, and financial management.

To this end, we have worked hard to cultivate good working relations with the Office of Management and Budget (OMB) and Cabinet-level officials. These relations have proven mutually beneficial. Because Congress' need for information is time sensitive, having good working relations with the executive branch agencies has helped us overcome bureaucratic inertia or resistance in their providing information in a timely manner. As part of our constructive engagement efforts, we have assisted in the congressional and presidential transitions and provided new legislators and officials with information about the challenges facing them. These and other constructive engagement efforts are helping focus increased attention on major management challenges and high-risk issues, thus contributing to good government. Our Performance and Accountability Series and High *Risk Update* has proven useful in carrying out our responsibility under the Presidential Transition Act in that it helped serve as a key source of information for the incoming administration and Members of the 107th Congress. In addition, the President's Management Agenda (PMA) for reforming the federal government mirrors many of the management challenges and program risks that GAO reported on in its 2001 Performance and Accountability Series and High-Risk Update, including a governmentwide initiative to focus on strategic management of human capital.

To minimize misunderstanding and miscommunication between us and the agencies relating to how we do our work and report the results, we piloted a first-ever set of agency protocols for a 6-month period from December 2002 through June 2003, to guide our interactions with federal agencies and provide clearly defined, consistently applied, well-documented, and transparent policies for conducting our work with these federal agencies. In developing the protocols, we sought comments from 28 federal departments, agencies, and entities and are in the process of considering their comments. After analyzing the comments from the pilot, we plan to implement the agency protocols in fiscal year 2004.

# Investing in People: Human Capital Initiatives

Given GAO's role as a key provider of information and analyses to the Congress, maintaining the right mix of technical knowledge and expertise as well as general analytical skills is vital to achieving our mission. We spend about 80 percent of our resources on our people. I think it is fair to say that while our people account for 80 percent of our costs, they constitute 100 percent of our real assets. Without excellent human capital management, we could still run the risk of being unable to deliver what the Congress and the nation expects of us. For this and other reasons, we seek the additional human capital flexibilities contained in S. 1522.

At the beginning of my term in fiscal year 1999, we completed a selfassessment that profiled our human capital workforce and identified a number of serious challenges facing our workforce, including significant issues involving succession planning and imbalances in the structure, shape, and skills of our workforce. As presented below, through a number of strategically planned human capital initiatives over the past few years, we have made significant progress in addressing these issues. The flexibilities provided GAO in the GAO Personnel Flexibilities Act of 2001, Public Law 106-303, enacted on October 26, 2000, was a contributing factor in helping us reshape the organization. In fiscal years 2002 and 2003, because of the authority granted us under the law, we granted voluntary early retirement to 52 employees in fiscal year 2002 and 37 employees in fiscal year 2003. As a result of our various human capital initiatives, as illustrated in figure 1, by the end of fiscal year 2002, we had almost a 60 percent increase in the percentage of staff at the entry-level (Band I) as compared with fiscal year 1998. Also, the proportion of our workforce at the mid-level (Band II) decreased by 8 percent.





Source: GAO.

<sup>a</sup>Attorneys and criminal investigators.

<sup>b</sup>Mission support includes both mission and mission support offices.

One of my top priorities when I became Comptroller General was to enhance internal communications as a means of empowering staff and facilitating our agency transformation and our change management efforts. This has been accomplished through various means. For example, any GAO staff member can e-mail me with comments and concerns, and believe me, I do respond. Since becoming Comptroller General, I have provided employees throughout GAO the opportunity to provide me their views through a periodic, now annual, confidential employee survey. An independent contractor collects the survey results and aggregates them. They then are provided to GAO's managing directors and me. Employees are also given the opportunity to provide written narrative comments that I, and I alone, receive for review. I recently received the results of the 3<sup>rd</sup> employee survey in which 89 percent of GAO's workforce responded and 2,101 provided me with written narrative comments, which I personally read. Highlights of this most recent employee survey are as follows.

- The results of the 2003 Employee Survey were by and large very positive. Of those questions with a basis for year-to-year comparisons, employee satisfaction (as measured by the number of strongly agree/agree responses) was up in 72 of the 83 areas, with one area remaining unchanged.
- Critical "People Measures Scores," which are used in our balanced scorecard and reported externally, went up in all four areas (i.e.,

organizational climate, staff utilization, leadership, and staff development) in 2003 versus 2002. The increases in people measures were attributable to both new and experienced staff responses to the 2002 survey.

- In comparing our results to OPM's 2002 survey of executive branch agencies for 11 benchmark questions, our 2003 survey results were higher than the governmentwide benchmark numbers for 9 of 11 comparable questions. GAO's overall average positive score for these 11 benchmark questions was about 10 percent higher than the OPM benchmark questions' average. Similarly, for the four benchmark questions also applicable to the private sector, GAO's scores were higher than both the private sector and government averages in all four areas, significantly so in three of the four questions.
- Some areas, such as encouraging innovation and creativity and soliciting and considering employee views, went up dramatically, which are big steps in the right direction with respect to our overall transformation effort.
- There was only one area where the positives went down and the negatives went up, and that was in the area of requiring our employees to prepare Individual Development Plans (IDP). As a result, we are reassessing and reconsidering our approach to IDPs.

I have also used periodic CG "Chats," which are closed-circuit telecasts to all agency staff. Through the years, I have used these telecasts on numerous occasions to discuss critically important issues, such as GAO's strategic plan and congressional protocols, client service, employee survey results, work processes, organizational alignment, information technologyincluding our most recent human capital initiative, which your committee is considering today. In addition, we established an employee suggestion program in October 1999 as a means of tapping the ideas and ingenuity of GAO staff members to improve the agency's processes, products, and services. Since the start of the program, 2,348 suggestions have been submitted, of which 345 have been accepted, with most of the remaining either rejected or closed because they didn't meet the program's criteria or had duplicated earlier suggestions.

One of the areas of which I am most proud is the establishment of our now fully democratically elected Employee Advisory Council (EAC). This 23member Council represents virtually every group of GAO employees. The members of the Executive Committee and I use this Council to discuss current and emerging issues of mutual interest and concern and to continuously improve GAO. While the EAC opted not to testify today, I understand that they have submitted a statement for the record on GAO's human capital proposal.

Other major human capital initiatives include the following:

- <u>Recruiting talented staff</u>. Because of the budget reductions of the mid-1990s, GAO froze hiring, which created an over 5-year gap in its workforce pipeline. In fiscal year 1998, we resumed hiring, and in fiscal year 2002, we hired nearly 430 permanent staff and 140 interns. We also developed and implemented a strategy to place more emphasis on diversity in campus recruiting. A recent article in the *Washington Post* lauded GAO's recruitment innovations and efforts as an example of a federal agency that is approaching recruiting right.
- <u>Identifying and assessing skills</u>. A modern professional services organization needs to know what skills its workforce possesses and be able to readily assess those skills in support of its clients. GAO has conducted an agencywide assessment and inventory of our workforce's knowledge and skills that is updated periodically.
- Retaining staff with critical skills. A challenge facing the federal government is the retention of critical skills, particularly in the technical areas. Using the authority granted us by Public Law 106-303, we established a corps of senior level executives who have the pay and benefits of the Senior Executive Service but need not be generalist managers. To retain staff with critical skills and staff with less than 3 years of GAO experience, we implemented legislation authorizing federal agencies to offer student loan repayments in exchange for certain federal service commitments. GAO ranks as one of the top agencies in providing student loan repayments. GAO also periodically administers an employee preference survey that is being used along with the results of the knowledge and skills inventory to meet our institutional work needs while accommodating staff preferences for types of work to the extent possible. In addition, we have recently instituted a new knowledge transfer and succession planning program that would allow select retirees to become reemployed annuitants for up to 2 years following retirement in order to facilitate the transfer of knowledge in critical areas and allow for a smooth transfer of responsibilities.

- <u>Modernizing the performance assessment system</u>. In fiscal year 2002, GAO completed an overhaul of its performance assessment system and implemented a new, modern, effective, and credible performance appraisal system for analysts and specialists; adapted the system for attorneys; and began modifying the system for administrative professional and support staff. Our performance standards were revised to incorporate our core values and strategic goals. We also updated descriptions of performance to better reflect the current nature of our work and implemented other key concepts, such as leadershipby-example, client service, measurable results, matrix management, open and constructive communications, and balancing people and product considerations.
- <u>Investing in training</u>. One of the down sides of the budget reductions of the mid-1990s was that GAO reduced its training investment in employees. World-class professional service organizations with staffs similar to GAO's multidisciplinary workforce invest nearly 6 percent of their budgets in training staff. GAO's investment in training its staff in fiscal year 1998 was less than that. We have resumed our training investment, but with an eye towards maximizing the efficiency and effectiveness of our investment. To this end, we have hired a Chief Learning Officer and established a new Learning Board to guide our Center for Performance and Learning in formulating its training priorities. We have also begun developing a new core training on the key competencies required to perform GAO's work.
- <u>Creating incentives and improving recognition</u>. One of the areas that I have championed since coming into office has been establishing the allocation of pay on a more performance-oriented basis. We have been fortunate to be the beneficiaries of excellent recruits, due in part to the economic downturn, a renewed interest in public service following the events of September 11, 2001, and our innovative human capital strategies. Retaining these recruits, however, will require a range of efforts including providing a continuous learning environment, adequate technological support, and reasonably competitive compensation. Also, for those who have made GAO their careers, there should be rewards for outstanding performance. For example, during fiscal year 2003, we began providing performance bonuses to top performers who are "pay capped"—those who, because they have reached the pay ceiling, are ineligible for any permanent pay increases.

S. 1522 would help us continue to invest in our people and attract, recruit, and retain staff with the critical skills we need.

<ul> <li>initiatives to transition from the current technological environment to the target one.</li> <li>developed, as required by the Clinger-Cohen Act, an enterprise architecture program—a blueprint for operational and technological change;</li> <li>expanded information systems security efforts and disaster recovery systems that allow for continuity of operations;</li> <li>made progress to implement a risk-based, agencywide security program, provide security training and awareness, and develop and implement an enterprise disaster recovery solution; and</li> <li>begun implementing an information security program consistent with the requirements in the Government Information Security Reform provisions (commonly referred to as "GISRA") enacted in the Floyd D. Spence National Defense Authority Act for fiscal year 2001.</li> <li>During 2002 and 2003, we acquired new hardware and software and developed user-friendly systems that enhanced our productivity and responsiveness to the Congress. Specifically, we replaced aging desktop workstations with notebook computers that provided greater computing power, speed, and mobility; developed new, integrated, user-friendly Webbased systems that eliminate duplicate data entry while ensuring the reusability of existing data; expanded the availability of cellular phones and personal digital assistants to GAO's senior management; and added video broadcast capability to the desktop. In addition, we upgraded remote</li> </ul>		
<ul> <li>rechartered and reestablished our Information Technology Investment Committee to provide high-level vision, review, and approval of program initiatives to transition from the current technological environment to the target one.</li> <li>developed, as required by the Clinger-Cohen Act, an enterprise architecture program—a blueprint for operational and technological change;</li> <li>expanded information systems security efforts and disaster recovery systems that allow for continuity of operations;</li> <li>made progress to implement a risk-based, agencywide security program, provide security training and awareness, and develop and implement an enterprise disaster recovery solution; and</li> <li>begun implementing an information security program consistent with the requirements in the Government Information Security Reform provisions (commonly referred to as "GISRA") enacted in the Floyd D. Spence National Defense Authority Act for fiscal year 2001.</li> <li>During 2002 and 2003, we acquired new hardware and software and developed user-friendly systems that enhanced our productivity and responsiveness to the Congress. Specifically, we replaced aging desktop workstations with notebook computers that provide greater computing power, speed, and mobility; developed new integrated, user-friendly Web- based systems that eliminate duplicate data entry while ensuring the reusability of existing data; expanded the availability of cellular phones and personal digital assistants to GAO's senior management; and added video broadcast capability to the desktop. In addition, we ugraded remote</li> </ul>	Reliable Information	As such, we have been working on a number of initiatives to enhance and
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	upgrades to the field to provide high-speed, reliable connectivity to the GAO network; replaced aging videoconferencing equipment with current technology; and began planning communications upgrades to support evolving video technologies.
	Recently, the CIO Magazine's August 15, 2003, issue named GAO as a "CIO 100" organization, thereby recognizing GAO's excellence in managing information technology resources. Of the over 400 applicants from both the public and private sectors, GAO was one of just three federal agencies named a "CIO 100". Specifically, GAO was recognized for asset management (i.e., getting the most out of it existing systems), staffing and sourcing (i.e., flexible and creative approaches to meeting personnel needs), and partnerships (i.e., building internal and external relationships to deliver new products and services). In addition, GAO was specifically cited for a best practice—staffing new projects through internal "help wanted" ads.
Reengineering Business Processes	As part of the organizational realignment implemented in calendar year 2000, we established an internal group whose mandate was to focus on business process reengineering as a tool for increased productivity and knowledge management. One of the accomplishments of this group was the launching of the Electronic Assistance Guide for Leading Engagements—the EAGLE, which is the prototype of a comprehensive Web-based guide to conducting GAO engagements. Recently, we have established a Continuous Improvement Board to guide the activities of the group that has been integrated into our Quality and Continuous Improvement office.
	Along with our realignment, we also implemented two new management strategies: risk management and matrix management. GAO's risk management approach allows management to identify key stakeholders throughout an engagement, to transcend traditional organizational boundaries, to maximize value, and manage risks in connection with GAO's engagements and other activities. GAO's matrix management approach maximizes our value to the Congress by leveraging the knowledge, skills, and experience of all employees to ensure the highest quality products and services and to help the Congress address the challenging, complex, rapidly changing, and multidimensional problems facing the nation.

# Being Good Stewards of Our Financial Resources

As the leading performance and accountability organization in the public sector, it is vital that GAO set the example in the area of financial management as well. GAO's financial statements for fiscal years 2002, like those for fiscal years past, received an unqualified opinion from an independent auditor. No material weaknesses in internal control were identified, and the auditor reported substantial compliance with the requirements in the Federal Financial Management Improvement Act of 1996 (the Improvement Act) for financial systems. In addition, the auditor did not find any instances of noncompliance with the laws or regulations for which they tested.

# Challenges

As with any organization, we face a range of internal and external challenges that could affect our ability to effectively support the Congress in the future. Some of these challenges are those that require ongoing management vigilance and attention (e.g., assuring product quality and adherence to core values, human capital, physical security, and information security) while others are special challenges that warrant monitoring and/or congressional attention.

While we have put in place a good risk management system for our engagements, whereby all the engagements are reviewed weekly and categorized by a variety of factors including risk, we nevertheless must always be vigilant that GAO does not stray from its values and therefore, lose its reputation for being an "honest broker" on important government operations and policy issues. Given that about 25 percent of our staff have been with GAO for 3 years or less, it is vitally important that we inculcate these values in our staff and train them in the proper conduct of our work. Also, we need to make sure the staff who have been here for more than 3 years remain true to our values and our quality assurance standards and practices. To ensure that we have an independent quality check in place, GAO has had, beginning with its financial audits issued in 1995 and continuing for every 3 years thereafter, an external group—an independent CPA firm—performs a peer review of our work. We are currently in the process of extending this practice to our non-financial work and expect our products issued in 2004 to be peer reviewed by a team headed by the Auditor General's office of Canada who will conduct their work between 2004 and 2005. To prepare for this, we have invested much effort in revamping our quality assurance framework.

We named in our fiscal year 2002 Performance and Accountability report three risk areas—human capital, physical security, and information security—as areas that could affect our ability to perform work for the Congress. We have made progress in addressing each of these challenges, but still have work to do.

In the human capital area, we are faced with a challenge because a significant percentage of our workforce is nearing retirement age, while marketplace, demographic, economic, and technological changes indicate that competition for skilled workers will be greater in the future. We are recruiting diverse, high-caliber staff with the skills and abilities we need to achieve our strategic goals and objectives. Whether we will be able to retain them when the economy improves remains to be seen, but I can assure you that we are doing our best to do so. Given GAO's role as a key provider of information and analyses to the Congress, maintaining the right mix of technical knowledge and expertise as well as general analytical skills is vital to achieving our mission. Over the next several years, we need to continue to address skill gaps, maximize staff productivity and effectiveness, and reengineer our human capital policies, programs, and processes to make them more user-friendly. We plan to address skill gaps by further refining our recruitment and hiring strategies to target gaps identified through our workforce planning efforts, while taking into account the significant percentage of our workforce eligible for retirement.

In the aftermath of the September 11 terrorist attacks and subsequent anthrax incidents, the ability to provide a safe and secure workplace emerged as a challenge for our agency. Protecting our people and our assets is critical to our ability to carry out our mission to serve the Congress and the American people. Also in light of these incidents, we need to ensure information systems security and disaster recovery systems that allow for the continuity of operations. We have made progress through our efforts to, among other things, implement a risk-based, agencywide security program; provide security training and awareness; and develop and implement an enterprise disaster recovery solution.

## Special Challenges

The following are some special challenges that we are carefully monitoring and may need to work with the Congress on to address:

• <u>Unfunded mandates</u>. Since becoming the Comptroller General, I have not asked for any increase in our staffing levels and have requested

targeted investments in human capital, information technology and security, and physical security initiatives based on specific business cases. Last year, the Congress passed a 4.1 pay increase but did not provide funding for all of the increase. While we were able to reallocate our budget to cover these increases, we are concerned that if this becomes a regular practice, we will be unable to effective discharge our responsibilities in view of the fact that our employees' salaries and related benefits comprise 80 percent of our budget. We have worked hard with available resources to cover mandatory expenses, including inflation and compensation costs. In addition, there has been recent interest in having GAO expand the scope of its activities in such areas as evaluating regulatory costs and benefits as well as conducting technology assessments. While I obviously want to be sure that we meet the changing needs of the Congress, I believe strongly that any significant expansion of the scope of our work should be coupled with appropriate funding. Doing otherwise would ultimately undermine our ability to carry out our core activities. Looking longer-term, we are concerned about the future fiscal outlook and its potential impact on our organization. We hope that the Congress will resist the tendency, in responding to budgetary constraints, to institute across the board budget reductions or reward the "basket cases" with additional flexibilities and appropriations, instead of rewarding organizations such as ours that generate positive results, do many things right, and are trying to do the right things.

Supply and demand imbalances. While the overall number of congressional requests has decreased, the quality of these requests has improved which is reflected in the results we are achieving. Also, more requests are of a bipartisan nature. However, we are monitoring closely the number of engagements that we have accepted but not yet staffed, which has increased during the past 4 years. These engagements, totaling over a hundred, are spread among our 13 teams. The backlog is particularly acute in certain teams and areas (e.g., health care) because of increasing congressional demands. While we are working to achieve more flexibility in the way we staff and are reexamining our inventory, there is a limit to our ability to address these challenges by shifting resources from one area to another because of the specialized skills and knowledge required. We are concerned that we may not be able to respond to engagements we accept in a timely manner if the backlog builds. Also, if this supply and demand imbalance continues to grow, we will need to work with this Committee, the House Government Reform Committee, our appropriations committees, and senior leaders in

making some tough choices, such as possibly reconsidering and reprioritizing any pending requests and not being able to accept requests from individual Members. Further, we may have to limit the small percentage of resources dedicated to research and development work (work that by law the Comptroller General is able to initiate on his own authority), which would hamper our ability to respond to urgent issues as we were able to do in the areas like national preparedness, homeland security, human capital, and Postal Service reform. I believe that it is important for GAO to be able to dedicate roughly 10 - 15 percent of its total resources to research and development work, which ultimately improves our ability to respond to longer-range issues. In this regard, the percentage of resources devoted to research and development work was 13 percent in FY 01, 11 percent in FY 02, and 9 percent year to date in FY 03.

Access to records. Not surprisingly, GAO has faced access to record problems periodically in its history. Most of the time, we have been able to work with the executive branch. In my opinion, it was very unfortunate that we could not work out our information request relating to the National Energy Policy Development Group with the Vice President, who chaired the Group. We felt that we had no choice but to seek redress through the courts because the request was backed by four Senate committee or subcommittee chairmen, and as you know, we are required by law to perform work for committees. In addition, the administration did not exercise its option to withhold the information based on executive privilege or under the certification provision in GAO's statute. The federal district court ruled in its decision that GAO did not have the standing to sue, but did not render an opinion on the merits of the case. We decided not to proceed with an appeal for a variety of reasons. Since then, we have monitored our access-to-record issues closely and have not experienced thus far a proliferation of access to records problems. In light of certain records access challenges during the past few years, and with concerns about national and homeland security unusually high at home and abroad, it may become more difficult for us to obtain information from the executive branch and report on certain issues. If this were to occur, it would hamper our ability to complete congressional requests in a timely manner. We are updating GAO's engagement acceptance and review policies and practices to address this issue. However, we do not require legislative changes in this area at the present time.

- Selection process for the Deputy Comptroller General. GAO has only two political appointee positions-the Comptroller General and the Deputy Comptroller General. GAO has not had an official Deputy Comptroller General since the appointment process was changed by law in 1980. Under the law, the Deputy Comptroller General is nominated by the same 10 member board that nominates the Comptroller General (i.e., Senate and House leaders and the Chairmen and Ranking Minority Members of the Senate Committee on Governmental Affairs and the House Committee on Government Reform) working with the Comptroller General. Under the current scheme, the Deputy Comptroller General is supposed to serve in the Comptroller General's absence or after his 15-year term is completed. I believe the time has come to consider having the Comptroller General, in consultation with the aforementioned board, be able to pick the Deputy, which is how it works in most of our international counterpart organizations.
- Performance and accountability community coordination. Related to trying to do more with the resources we have in the performance and accountability area is determining how GAO and the Inspectors General should best complement each other and coordinate. The Inspectors General Act of 1978 as amended, Public Law 95-452, which established the Inspectors General, has been in existence for almost 25 years and merits a review. Given the challenges facing the federal government, I believe that the past should not be prologue in this arena. The law currently requires that the Inspectors General coordinate with GAO to ensure that they are not duplicating efforts. The traditional division of responsibilities has been that GAO looks horizontally at programs and functions across government, while the Inspectors General have been the "local cop" on the beat focusing on combating fraud, waste, abuse and mismanagement within their respective agencies. With OMB's efforts to make performance and financial reports more relevant to management decision-making, our collaborative efforts in improving governmentwide financial management will merit review. Over the next few years, GAO will need to invest more resources, (through use of GAO's own staff and/or through contractors) in assuring the work of the Inspectors General and external auditors in the financial statements area. This resource investment is necessary if we are to be able to render an opinion on the consolidated financial statements of the U.S. government.
- <u>Additional bid protest volume</u>. Over the past year, GAO has seen the number of bid protests filed increase by close to ten percent, and that

upward trend is continuing. In addition to its other roles, GAO also serves as a quasi-judicial forum, hearing bid protests from disappointed bidders seeking to obtain federal contracts. GAO provides an objective, independent, and impartial forum for resolving protests, and GAO's decisions, which are published on our website, are relied on by the courts, the contracting agencies, and the public. This means of resolving disputes saves both time and money in that the parties need not go through the federal court system. Two particularly significant areas in which GAO has issued, and expects to continue issuing, decision on bid protests are public/private competitions under OMB Circular A-76 and procurements involving purchases under GSA's Federal Supply Schedules.

• <u>Work involving other legislative branch entities</u>. GAO is increasingly being requested to provide assistance on work involving other legislative branch entities such as the Architect of the Capitol, including its Capitol Visitors Center project, the Capitol Police, the Government Printing Office, and the Library of Congress. This assistance can take difference forms (e.g., direct assistance, contract procurement and monitoring, or management and technical assistance) and can be of a sensitive and high risk nature.

Need for S. 1522

I believe that it is vitally important to GAO's future to continue modernizing and updating its human capital policies and practices in light of the changing environment and anticipated challenges ahead. GAO's proposal represents a logical incremental advancement in modernizing our human capital policies. Given GAO's human capital infrastructure and unique role in leading by example in major management areas, the rest of the federal government can also benefit from GAO's pay system experience. We respectfully request the Committee's support of our request. We also respectfully request prompt passage of S. 1522 by the Congress, since some of our existing authorities are set to expire at the end of this calendar year.

GAO has used the narrowly tailored flexibilities granted by the Congress previously in Public Law 106-303, the GAO Personnel Flexibilities Act, responsibly, prudently, and strategically. GAO's latest proposal combines diverse initiatives that, collectively, should further GAO's ability to enhance its performance; assure its accountability; and help ensure that we can attract, retain, motivate, and reward a top-quality and high-performing workforce both now and in future years. Specifically, GAO is requesting that the Congress (1) make permanent GAO's 3-year authority to offer early

outs and buyouts, (2) allow GAO to set its own annual pay adjustment system separate from the executive branch, (3) permit GAO to set the pay of an employee demoted as a result of workforce restructuring or reclassification to keep his/her basic pay but to set future increases consistent with the new position's pay parameters, (4) provide authority to reimburse employees for some relocation expenses when that transfer has some benefit to GAO but does not meet the legal requirements for reimbursement, (5) provide authority to place upper-level hires with fewer than 3 years of federal experience in the 6-hour leave category, (6) authorize an executive exchange program with the private sector, and (7) change GAO's legal name from the "General Accounting Office" to the "Government Accountability Office."

We believe that our proposal is both well reasoned and reasonable. Although GAO's request for authority to adjust its annual pay system separate from the executive branch may appear to be dramatic to some, there are compelling reasons why GAO ought to be given this authority. These include the fact that GAO already has a hybrid pay system established by the authority the Congress granted it over two decades ago. In addition, the proposal is modest if viewed in the light of authorities already granted and requested by other agencies (e.g., DHS, DOD). Further, GAO already has a number of key systems and safeguards in place (e.g., a validated performance measurement system for its analysts and attorneys; a grievance process which allows employees to appeal to an independent Personnel Appeals Board; and opportunity periods for employee improvement) and has plans to build in additional safeguards if the additional authorities that we are seeking are granted.

Since submitting the proposal, I testified on July 16, 2003, before the House Government Reform Subcommittee on Civil Service and Agency Organization, along with Chris Keisling, the Employee Advisory Council's representative, Paul Light of Brookings Institution, and Pete Smith of the Private Sector Council. See Appendix II for a copy of the statement that I presented before the House. GAO's proposal was introduced that same day as H. 2751, the GAO Human Capital Reform Act of 2003, and was subsequently marked up and reported out of the Subcommittee on July 23, 2003, with an amendment that added a requirement that we periodically report on the status of certain provisions; modified the target group for the increased annual leave benefit from upper-level hires to key officers and employees; and limited our exchange program to no more than 30 people coming to GAO from the private sector and no more than 30 people leaving GAO for a detail to the private sector. We concurred with these amendments. The bill that Senator Voinovich introduced on July 31, 2003, S. 1522, which you co sponsored, Madam Chair, mirrors the bill that was marked up in the House.

Based on employee feedback, there is little concern relating to most of our legislative proposal. Although some elements of GAO's initial straw proposal were very controversial (e.g., GAO's pay adjustment provision), I have made a number of changes, clarifications, and commitments to address employee concerns. While I believe that some employees remain concerned about the pay adjustment provision, I also believe that employee concerns have been reduced considerably due to the clarifications, changes, and commitments I have made. This view has been underscored by the results of the recent employee staff survey. Of the 2,101 GAO employees who provided narrative comments, only a small percentage commented on our legislative proposal.

# Opportunities

Over the balance of my tenure, I will seek to continue the transformation of GAO into a world class professional services firm able to provide the Congress the best information and analyses possible delivered in a manner timely for appropriations, oversight, authorization, and legislative policy decision-making. While many think that this is a difficult goal to achieve, I believe that we are well on the way there. We will continue seeking to lead by example in all the aforementioned areas, including strategic planning, human capital management, process reengineering, information technology, and financial management. We will continue to examine what we do and how we do it focusing on achieving results. Some specific initiatives contemplated include the following:

• Helping the Congress in addressing challenges relating to the long-term <u>fiscal outlook</u>. GAO's mission of assuring accountability has been and will remain closely linked to supporting congressional oversight and improving government efficiency and effectiveness. However, we believe in the years ahead, this support will prove even more critical because of the pressures that will be created by our country's fiscal outlook. These pressures will require the Congress to make tough choices on what the government does, including how the government does business and who does the government's business in the future. I believe that GAO can be of invaluable assistance in helping the Congress review and reprioritize existing mandatory and discretionary spending programs and tax policies.

- Transforming government and how government does business. While • supporting congressional oversight will remain a major part of our mission, we believe that the work GAO performs in the areas of insight (e.g., determining which programs and policies work and which don't and sharing best practices and benchmarking information, both horizontally across government and vertically through different levels of government) and foresight (e.g., identifying key trends and emerging challenges before they reach crisis proportions and developing proposed frameworks for moving forward, including various options with related pros and cons) will be increasingly important and that our work in these areas needs to be further increased. I believe that GAO can do much to promote and facilitate government transformation, including how government does business. GAO's work in the government transformation area (e.g., DOD business practices, information technology, human capital, Postal Service, and Social Security) has helped the Congress reexamine what the federal government does, what it should do, and how it does it best. An additional focus on foresight activities will be crucial in developing information for congressional decision makers facing the challenges and opportunities of the 21<sup>st</sup> century so that they can fully assess the long-term consequences of today's policy choices.
- Making GAO the federal employer of choice and the gold standard for a world class professional services organization. Creating highperforming organizations often requires a cultural transformation that can take years to accomplish. GAO is no exception. GAO needs to continue its transformation process. We have made great progress in the past 3 years, but much remains to be done. For example, we have established task teams to examine how we staff our assignments and how we can best facilitate additional matrix management and knowledge sharing. As part of this cultural transformation, we are also hard at work in transforming GAO into a continuous learning organization. Opinion surveys of employees, such as our entry-level staff, indicate that one of the critical elements in their staying with an organization is the ability to continuously learn. Therefore, we must continue to strive to create such an environment through our training programs and employee development efforts. We must also continue, while addressing any skills imbalances and succession planning needs, to invest in our staff.
| Concluding<br>Observations | Since its creation, GAO has demonstrated that it has been able to adapt to<br>the changing needs of the nation, the Congress, and the American people.<br>Today, we live in a different world than even that of 2 years ago. The<br>increasing interconnectedness of today's world is demonstrated in the<br>issues we care most about—our national security, our economic security,<br>our financial security, our personal security, and our personal health. As<br>evidenced by the testimony that I've delivered today, I have done my best,<br>working closely with our congressional clients and all of GAO's employees,<br>to provide the best professional products and services to the Congress<br>today and to position ourselves to continue to be able to do so in the future.<br>We've also demonstrated that being "world class" doesn't mean a<br>substantial appropriation increase, but rather that an effective, efficient,<br>and creative use of resources, aided by selected additional legislative<br>authorities and flexibilities, can translate into significant pay-offs in the<br>form of real and measurable positive results. However, we believe that<br>GAO, similar to most public and private sector organizations, is only as<br>good as our people. S. 1522 will help us address many of the challenges<br>we face, particularly in the human capital arena, and we urge that this<br>Committee mark up the legislation and, working with the House, enact it<br>before the Congress adjourns for the year.<br>Madam Chair Collins and Members of the Committee, this concludes my<br>prepared statement. I would be happy to respond to any questions that you<br>may have. |
|----------------------------|---|
| Contacto                   | For further information regarding the testimony, please contact David M   |

### Contacts

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## Appendix I GAO's Strategic Plan 2002-2007



Annual Performance Measures (1998 and 2002)		
	Actu	al
Performance measure	FY 1998	FY 2002
Financial benefits (billions)	\$19.7	\$37.7
Other benefits	537	906
Past recommendations implemented	69%	79%
Return on investment (ROI)	58:1	88:1
Financial benefits per employee (millions)	\$6.1	\$11.7
Timeliness	93%	96%





AO's	High Risk Areas	Designated High Risk
igh	Addressing Challenges in Broad-based Transformations Protecting Information Systems Supporting the Federal Government and	
igii	The Nation's Critical Infrastructures	1997
ŝk	Strategic Human Capital Management*	2001
•	U.S. Postal Service Transformation Efforts and Long-Term Outlook*	2001
	Implementing and Transforming the New Department of Homeland Security	2003
	Modernizing Federal Disability Programs*	2003
	Federal Real Property*	2003
	Ensuring Major Technology Investments Improve Services	
	FAA Air Traffic Control Modernization	1995
	IRS Business Systems Modernization	1995
	DOD Systems Modernization	1995
	Providing Basic Financial Accountability	
	DOD Financial Management	1995
	IRS Financial Management	1995
	Forest Service Financial Management	1999
	FAA Financial Management	1999
	Reducing Inordinate Program Risks	
	Medicare Program*	1990
	Collection of Unpaid Taxes	1990
	DOD Inventory Management	1990
	Student Financial Aid Programs	1990
	HUD Single-Family Mortgage Insurance and Rental Assistance Programs	1994
	Earned Income Credit Noncompliance	1995
	DOD Support Infrastructure Management	1997
	Medicaid Program*	2003
	Pension Benefit Guaranty Corporation Single-Employer Insurance Program*	2003
	Managing Large Procurement Operations More Efficiently	
	DOD Weapon Systems Acquisition	1990
	Department of Energy Contract Management	1990
	NASA Contract Management	1990
	DOD Contract Management	1992
	*Additional authorizing legislation is likely to be required as one element of addr	essing this high risk area.

















# Comptroller General's Testimony of July 16, 2003

GAO	United States General Accounting Office Testimony
GAO	Before the Subcommittee on Civil Service and Agency Organization, Committee on Government Reform, House of Representatives
For Release on Delivery Expected at 2:00 p.m. EDT Wednesday, July 16, 2003	GAO
	Additional Human Capital Flexibilities Are Needed
	Statement of David M. Walker Comptroller General of the United States
	G A O Accountability + Integrity + Reliability



#### www.gao.gov/cgi-bin/getrpt?GAO-03-1024T.

To view the full product, including the scope and methodology, click on the link above. For more information, contact Sallyanne Harper at (202) 512-5800 or harpers@gao.gov.

### United States General Accounting Office

by example in major management areas, the rest of the federal government

can benefit from GAO's pay system experience.









	flexibilities granted it under Public Law 106-303, the GAO Pers Flexibilities Act, we will implement the authorities granted und provision of our proposal only after issuing draft regulations at all employees notice and an opportunity for comment. Specific authorities granted to us under Public Law 106-303, we posted regulations on our internal Web site and sent a notice to all GA advising them of the draft regulations and seeking their comment	ler this nd providing cally, for the the draft O staff
Key Elements of GAO's Proposal	<ul> <li>GAO's proposal combines diverse initiatives that, collectively, further GAO's ability to enhance our performance, assure our accountability, and help ensure that we can attract, retain, mot reward a top quality and high-performing workforce currently a years. These initiatives should also have the benefit of helping agencies in their human capital transformation efforts. Specifi requesting that the Congress provide us the following addition capital tools and flexibilities:</li> <li>make permanent GAO's 3-year authority to offer voluntary of the second se</li></ul>	ivate, and and in future guide other cally, we are al human
	<ul> <li>retirement and voluntary separation payments;</li> <li>allow the Comptroller General to adjust the rates of basic pa a separate basis than the annual adjustments authorized for of the executive branch;</li> </ul>	y of GAO on
	• permit GAO to set the pay of an employee demoted as a res workforce restructuring or reclassification at his or her cur with no automatic annual increase to basic pay until his or l less than the maximum rate of their new position;	rent rate
	• provide authority in appropriate circumstances to reimbursh for some relocation expenses when that transfer does not n legal requirements for entitlement to reimbursement but sti GAO;	neet current
	• provide authority to put upper-level hires with less than 3 ye federal experience in the 6-hour leave category;	ears of
	<ul> <li>authorize an executive exchange program with private sect organizations working in areas of mutual concern and invol- which GAO has a supply-demand imbalance; and</li> </ul>	

	• change GAO's legal name from the "General Accounting Office" to the "Government Accountability Office."
	I will go into more detail later in my testimony on the details and rationale for each of these proposals.
Process for Developing the Proposal	In developing our proposal, we used a phased approach that involved (1) developing a straw proposal, (2) vetting the straw proposal broadly both externally and internally, and (3) making appropriate adjustments based on comments and concerns raised during the vetting process. As we have previously testified, many of the management tools and flexibilities we needed to pursue modern human capital management approaches are already available to us and we have used them. We have chosen to come to the Congress for legislation only where the tools and flexibilities we have were inadequate for addressing the challenges we faced. For example, the Congress enacted Public Law 106-303 to provide us with certain narrowly tailored flexibilities we needed to reshape our workforce and establish senior-level technical positions in critical areas. These flexibilities were needed to help GAO address the past decade's dramatic downsizing (approximately 40 percent from 1992 through 1997) combined with a significant increase in the retirement-eligible workforce that jeopardized our ability to perform our mission in the years ahead. In developing our preliminary proposal, we gathered suggestions for addressing GAO's human capital challenges as well as challenges faced by the rest of the federal government, discussed and debated them internally, and compiled a preliminary list of proposals. We received a number of viable proposals that we separated into two groups: (1) proposals that
	would be more applicable government-wide and (2) proposals GAO should undertake. I had our Office of General Counsel review the proposals GAO should undertake to determine whether we needed to seek legislative authority to implement them or whether I could implement them under the Comptroller General's existing authority.
	Mindful of the need to keep the Congress appropriately informed, my staff and I began our outreach to GAO's appropriations and oversight committees on the need for additional human capital flexibilities beginning late last year. In early spring of this year, we shared with these committees a confidential draft of a preliminary draft proposal. We also advised them that we planned to conduct a broad range of outreach and consultation or the proposal with our employees and other interested parties and that we
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	Operating Officer represented me in a listening session with Band I fie office personnel. Finally, I have also personally received and consider	
	number of E-mails, notes, and verbal comments on the human capital proposal. I would like to point out to others seeking human capital flexibilities th the outreach process, while necessary, is indeed time-consuming and requires real and persistent commitment on the part of an agency's top management team. In order for the process to work effectively, it also requires an ongoing education and dialogue process that will, at times, involve candid, yet constructive, discussion between management and employees. This is, however, both necessary and appropriate as part or overall change management process. To facilitate the education process the proposal, we posted materials on GAO's internal website, including Questions and Answers developed in response to employees' questions concerns, for all employees to review. Unfortunately, others who have sought and are seeking additional human capital flexibilities have not employed such an extensive outreach process.	hat ) l f the ss on g s and
Nature of GAO Employee Concerns	Based on feedback from GAO employees, there is little or no concern relating to most of the provisions in our proposal. There has been significant concern expressed over GAO's proposal to decouple GAO's system from that of the executive branch. Some concerns have also be expressed regarding the pay retention provision and the proposed nam change. As addressed below, we do believe, however, that these employ concerns, have been reduced considerably due to the clarifications, changes, and commitments resulting from our extensive outreach and consultation effort.	een ne oyee
	On the basis of various forms of GAO employee feedback, it is not surprising, since pay is important to all employees, that the provision t has caused the most stir within GAO has been the pay adjustment provision. Fundamentally, some of our employees would prefer to rem with the executive branch's GS system for various types of pay increas There are others close to retirement who are concerned with their "hig three" and how the modified pay system, when fully implemented, mig affect permanent base pay, which is the key component of their retiren annuity computation. Overall, there is a great desire on the part of GA employees to know specifically how this authority would be implement	nain ses. gh ght nent O
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	the public and private sectors, and the Comptroller General's Educators Advisory Council, consisting of distinguished individuals from the academic community, and a variety of "good government" groups strongly support the proposed name change.
Changes Made in Response to Employee Feedback	The members of the EC and I took our employees' feedback seriously and have seriously considered their concerns. Key considerations in our decision making were our institutional responsibility as leaders and stewards of GAO and the overwhelming support expressed through anonymous balloting by our senior executives, who also serve as leaders and stewards for GAO, for proceeding with all of the provisions of our human capital proposal, including the pay adjustment provision. Specifically, in a recent confidential electronic balloting of our senior executives, support for each element of our proposal ranged from over 2 to 1 to unanimous, depending on the provision. Support for the proposed pay protection provision was over 3 to 1, and support for the proposed pay protection provision was over 4 to 1. Given this and other considerations ultimately, we decided to proceed with the proposal but adopted a numbe of the suggestions made by employees in these sessions, including several relating to the proposal to decouple GAO annual pay adjustments from those applicable to many executive branch agencies.
	ensuring the shooth implementation of the pay provisions which would also allow time for developing appropriate methodologies and issuing regulations for notice and comment by all employees. Another key suggestion adopted was the commitment to guarantee annual across the board purchase power protection and to address locality pay considerations to all employees rated as performing at a satisfactory level or above (i.e., meeting expectations or above) absent extraordinary economic circumstances or severe budgetary constraints. We have chose to implement this guarantee through a future GAO Order rather than through legislative language because prior "pay protection" guarantees relating to pay banding made by my predecessor, Comptroller General
	Charles A. Bowsher, used this means effectively to document and operationalize that guarantee. I have committed to our employees that I would include this guarantee in my statement here today so that it could b included as part of the legislative record. Additional safeguards relating to our pay proposal are set forth below.

	The following represents additional information regarding our specific proposal.
Voluntary Early Retirement and Separation Incentive Payment Authorities	Section 2 of our proposal would make permanent the authority of GAO under section 1 and 2 of Public Law 106-303, the GAO Personnel Flexibilities Act of 2000, to offer voluntary early retirements (commonly termed "early outs") and voluntary separation payments (commonly termed "buyouts") to certain GAO employees when necessary to realign GAO's workforce in order to meet budgetary or mission needs, correct skil imbalances, or reduce high-grade positions. We believe that we have behaved responsibly in exercising the flexibilities that the Congress granted us and deserve a permanent continuation of these authorities. In addition, the two flexibilities which we would like to be made permanent are narrowly drawn and voluntary in nature, since the employees have the right to decide if they are interested in being considered for the benefits. Further, the provisions also have built in limits: no more than 10 percent of the workforce in any one year can be given early outs and no more than 5 percent can be given buyouts.
	GAO's transformation effort is a work in progress, and for that reason, the agency is seeking legislation to make the voluntary early retirement provision in section 1 of the law permanent. While the overall number of employees electing early retirement has been relatively small, GAO believes that careful use of voluntary early retirement has been an important tool in incrementally improving the agency's overall human capital profile. Each separation has freed resources for other uses, enablin GAO to fill an entry-level position or to fill a position that will reduce a skil gap or address other succession concerns. Similarly, we are seeking legislation to make section 2—authorizing the payment of voluntary separation incentives—permanent. Although GAO has not yet used its buyout authority and has no plans to do so in the foreseeable future, we are seeking to retain this flexibility. The continuation of this provision maximizes the options available to the agency to deal with future circumstances, which cannot be reasonably anticipated at this time. Importantly, this provision seems fully appropriate since the Homeland Security Act of 2002 provides most federal agencies with permanent early out and buyout authority.
	Public Law 106-303 required that GAO perform an assessment of the exercise of the authorities provided under that law, which included the authority for the Comptroller General to provide voluntary early retiremen

	and voluntary separation incentive payments. With your permission, I would like to submit the assessment entitled <i>Assessment of Public Law 106-303: The Role of Personnel Flexibilities in Strengthening GAO's Human Capital</i> , issued on June 27, 2003, for the record. I will now highlight for you our observations from that assessment on voluntary early retirement and buyouts.
Voluntary Early Retirement	Public Law 106-303 also allows the Comptroller General to offer voluntary early retirement to up to 10 percent of the workforce when necessary or appropriate to realign the workforce to address budgetary or mission constraints; correct skill imbalances; or reduce high-grade, supervisory, or
	managerial positions. This flexibility represents a proactive use of early retirement to shape the workforce to prevent or ameliorate future problems. GAO Order 2931.1, Voluntary Early Retirement, containing the agency's final regulations, was issued in April 2001. Under the regulations,
	each time the Comptroller General approves a voluntary early retirement opportunity, he establishes the categories of employees who are eligible to apply. These categories are based on the need to ensure that those employees who are eligible to request voluntary early retirement are those whose separations are consistent with one or more of the three reasons for which the Comptroller General may authorize early retirements. Pursuant to GAO's regulations, these categories are defined in terms of one or more of the following criteria:
	organizational unit or subunits,
	<ul> <li>organizational unit of subulits,</li> <li>occupational series,</li> </ul>
	grade or band level,
	<ul> <li>skill or knowledge requirements,</li> </ul>
	performance appraisal average,
	geographic location, or
	<ul> <li>other similar factors that the Comptroller General deems necessary and appropriate.</li> </ul>
	Since it is essential that GAO retain employees with critical skills as well as its highest performers, certain categories of employees have been ineligible



Table 1: Summary Data on Voluntary Early Retirements

	Fiscal 2002		Fiscal 2003		Totals	
Applications/Status of applications	Number	Percentage of total	Number	Percentage of total	Number	Percentage of total
Total applications submitted	78	100.0	39	100.0	117	100.0
Approved applications	72	92.3	37	94.8	109	93.1
Disapproved applications	6	7.7	2	5.1	8	6.8
Approved applications withdrawn by employees	18	23.0	12	30.7	30	25.6
Applicants separated by voluntary early retirement	54	69.3	25	64.1	79	67.5

Source: GAO.

As you can see from the table, of the 79 employees who separated from GAO through voluntary early retirement, 66, or 83.5 percent, were high-grade, supervisory, or managerial employees. High-grade, supervisory, or managerial employees are those who are GS-13s or above, if covered by GAO's GS system; Band IIs or above, if covered by GAO's banded systems for Analysts and Attorneys; or in any position in GAO's SES or Senior-Level system.

In recommending that GAO's voluntary early out authority be made permanent, I would like to point to our progress in changing the overall shape of the organization. The 1990s were a difficult period for ensuring that GAO's workforce would remain appropriately sized, shaped, and skilled to meet client demands and agency needs. Severe downsizing of the workforce, including a suspension of most hiring from 1992 through 1997, and constrained investments in such areas as training, performance incentives, rewards, and enabling technology left GAO with a range of human capital and operational challenges to address. Over 3 years ago, when GAO sought additional human capital flexibilities, our workforce was sparse at the entry level and plentiful at the midlevel. We were concerned about our ability to support the Congress with experienced and knowledgeable staff over time, given the significant percentage of the agency's senior managers and analysts reaching retirement eligibility and the small number of entry-level employees who were training to replace more senior staff.

As illustrated in figure 1, by the end of fiscal year 2002, GAO had almost a 74 percent increase in the proportion of staff at the entry level (Band I)

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	<ul> <li>National Commission on the Public Service's January 2003 report on revitalizing the public service. The current federal pay and classification system was established over 60 years ago for a federal workforce that wa made up largely of clerks performing routine tasks which were relatively simple to assess and measure. Today's federal workforce is composed of much higher graded and knowledge-based workers.</li> <li>Although there have been attempts over the years to refine the system by enacting such legislation as the Federal Employees Pay Comparability Ac (FEPCA) which sought to address, among other things, the issue of pay</li> </ul>
	Our proposal seeks to take a constructive step in addressing what has bee widely recognized as fundamental flaws in the federal government's approach to white-collar pay. These flaws and the need for reform have been addressed in more detail in OPM's April 2002 White Paper, A Fresh Start For Federal Pay: A Case for Modernization, and more recently the
Annual Pay Setting Policy and Adjustments	Section 3 and 4 of our proposal would provide GAO greater discretion in determining the annual across the board and locality pay increases for our employees. Under our proposal, GAO would have the discretion to set annual pay increases by taking into account alternative methodologies from those used by the executive branch and various other factors, such a extraordinary economic conditions or serious budgetary constraints. While the authority requested may initially appear to be broad based, ther are compelling reasons why GAO ought to be given such authority. First, a I discussed at the beginning of my testimony, GAO is an agency within the legislative branch and already has a hybrid pay system established under the authority the Congress granted over two decades ago. Therefore, our proposal represents a natural evolution in GAO's pay for performance system. Second, GAO's proposal is not radical if viewed from the vantage point of the broad-based authority that has been granted the Department of Homeland Security (DHS) under the Homeland Security Act of 2002; agencies that the Congress has already granted the authority to develop their own pay systems; the authorities granted to various demonstration projects over the past two decades; and the authority Congress is currentl contemplating providing the Department of Defense (DOD). Third, GAO already has a number of key safeguards and has plans to build additional safeguards into our modified pay system if granted this authority.
	agency will consider its options under this provision as well. However, under the Homeland Security Act, GAO would have to seek OPM approva of any buyouts, which raises serious independence concerns.



	which would be tailored to the nature, skills, and compo workforce. The performance part of an employee's and depend on the level of the employee's performance and t band. We estimate that at least 95 percent of the workfor an additional performance-based increase. However, un employees who perform below a satisfactory level will n annual increase of either type.	ual raise would hat employee's pay orce will qualify for nder this provision,
How GAO Plans to Use This Authority	GAO's major non-SES pay groups include (1) Analysts ar comprises the majority of our workforce and is our miss Professional Development Program staff (PDP) which is mission group, (3) the Administrative Professional Supp which is our mission support group for the most part, ar employees who primarily operate our print plant. Each currently operate in a different pay system. Generally, or all in pay bands whereby they currently receive the annu board base pay increase and locality pay increase similar system, along with performance-based annual increases merit. Generally, our mission support staff, with some e in a system similar to the GS pay system with its annual pay increases, locality pay, quality step increases, and w increases. We are currently in the process of migrating t staff into pay bands and a pay for performance system. staff will continue to be covered by the federal compense trade, craft, and laboring employees. Because of the sm employees and the nature of their work, we have no pla adjustment provision authority to this group. I would like to point out the tables in appendices I throw succinctly describe how GAO plans to operationalize out our proposed annual pay adjustment provision over time	sion group, (2) the s our entry level port Staff (APSS), and (4) Wage Grade of these groups ur mission staff are ual across-the- ur to the GS pay that are based on exceptions, remain across- the-board rithin grade he mission support Our Wage Grade sation system for hall number of ns to apply the pay angh IV, which ar authority under
GAO's Proposed Pay Authority Is Reasonable	GAO's proposal for additional pay flexibility is reasonab authority the Congress has already granted DHS through Security Act of 2002; the other agencies for whom the Co the authority to develop their own pay systems; the dem- that OPM has authorized; and the authorities that other executive branch are currently seeking (e.g., DOD).	h the Homeland ongress has granted onstration projects
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Transition Period

	least one performance cycle of a newly validated competency based performance appraisal system for that component of GAO's workforce. Our APSS employees are currently still in the GS system, but we are in the process of moving them into pay bands. We will allow time for the group to migrate to broad bands and to have at least one performance cycle under pay bands before moving it into the new pay system. Therefore, as with the analysts and attorneys, the administrative support staff will move into a hybrid pay system once they migrate to pay bands. Also, as with the analysts and attorneys, I have committed to providing them "pay protection." This guarantee would continue even after GAO's authority to adjust pay is fully implemented.
	We have a small Wage Grade community of under 20 employees. As mentioned earlier, we do not contemplate having the pay adjustment provision apply to them.
"Pay Protection" Guarantee	My predecessor, Comptroller General Charles A. Bowsher, provided the analysts and attorneys a "pay protection" guarantee at the time of their conversion to broad bands. This guarantee, later spelled out in a GAO order, provided that the analyst and attorneys rated as meeting expectations in all categories would fare at least as well under pay bands as under the GS system. This guarantee would not apply to employees who are promoted after conversion or demoted, and to new employees hired after the conversion. It is my understanding that this guarantee provided by my predecessor is unique to GAO and has generally not been applied by other agencies that have migrated their employees to pay bands.
	Currently, 535 GAO employees are still covered by this "pay protection" guarantee, while less than 10 employees annually have their pay readjusted after the merit pay process. I have committed to GAO employees that ever if we receive the new pay adjustment authority, I would still honor my predecessor's pay protection guarantee. In addition, our mission support staff will also receive this guarantee upon conversion to pay bands. This guarantee will continue through the implementation period for our new human capital authority.
Pay Retention	Section 5 of our proposal would allow GAO not to provide any automatic increase in basic pay to an employee demoted as a result of workforce restructuring or reclassification at his or her current rate until his or her

	salary is less than the maximum rate of the new position. Un law, the grade and pay retention provisions allow employees t be paid at a rate that exceeds the value of the duties they are p an extended period. Specifically, employees who are demoted loss of grade or band) due to, among other things, reduction-in procedures or reclassification receive full statutory pay increas pay of their new positions falls within the range of pay for the We believe that this antiquated system is inconsistent with the principle that there should be equal pay for work of equal values.	o continue to erforming for l (e.g., incur a n-force ases for 2 es until the se positions. e merit
	In granting GAO this authority, we would be able to immediate employees in the band or grade commensurate with their role responsibilities. It is important to note that we have a key sate employees whose basic pay exceeds the maximum rate of the band in which the employee is placed will not have their basic. These employees, who would still be eligible to increase their through certain types of performance-based awards (e.g., increase awards), would retain this rate until their basic pay is less that maximum for their grade or band. As with all the provisions proposal, we will not implement this pay retention provision consulted with the EAC and managing directors and have pro- employees an opportunity for notice and comment on any reg	es and eguard— e grade or pay reduced. overall pay entive n the n our until we have rided all GAO
Relocation Expenses	Section 6 would provide GAO the authority, in appropriate circle to reimburse employees for some relocation expenses when a not meet current legal requirements for entitlement to reimburstill benefit GAO. Under current law, employees who qualify is benefits are entitled to full benefits; however, employees who may be of some benefit or value to the agency would not be ereceive any reimbursement. This provision would provide the some relief from the high cost of relocating while at the same GAO the flexibility to promulgate regulations in order to provide relief. This authority has been previously granted to other age including the FAA.	ransfers do arsement but for relocation se transfer ligible to se employees time allowing ide such
Leave for Upper Level Hires	Section 7 of the proposal provides GAO the authority to provi (20 days) of annual leave to appropriate employees in high-gr managerial or supervisory positions who have less than 3 year	ade,
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	service. This is narrowly tailored authority that would and not to executive branch agencies. While it is been a that all federal employees earn annual leave based on y service, we believe that there is substantial merit in rev of today's human capital environment and challenges. ' in recruiting experienced mid- and upper-level hires, th would incur upon moving from the private to the federa disincentive. For example, an individual, regardless of he enters first enters the federal workforce, is eligible t annual leave for each pay period and, therefore, could a hours (13 days) annually so long as they do not use any the year. This amount increases to 6 hours of annual leave federal service. By increasing the annual leave that cer	long-standing tenet vears of federal visiting this in view We have found that, e loss of leave they al sector is a major the level at which the level at which to earn 4 hours of accrue a total of 104 of that leave during eave after 3 years of tain newly hired
	officers and employees may earn, this provision is desig and retain highly skilled employees needed to best serv the country.	· ·
Executive Exchange Program	Section 8 would authorize GAO to establish an executive program between GAO and private sector entities. Cur authority to conduct such an exchange with public entit organizations under the Intergovernmental Personnel A authority for private sector exchanges. Under this pro managerial or supervisory employees from GAO may we sector, and private sector employees may work at GAO establish the details of this program in duly promulgate have generally fashioned, with exceptions where appro framework for this program on the Information Technol Program authorized by Public Law 107-347, the E-Gove which the Congress enacted to address human capital of the executive branch in the information technology are	rently, GAO has the ities and non profit Act; there is no such gram, high-grade, ork in the private 0. While GAO will ed regulations, we opriate, the legal ology Exchange rnment Act of 2002, challenges within
	While the Information Technology Exchange Program of technology exchanges, GAO's exchange program will of who work in information technology fields, but also ac- economists, lawyers, actuaries, and other highly skilled program will help us address certain skills imbalances i as a range of succession planning challenges. Specifica 2007, 52 percent of our senior executives, 37 percent of level analysts, and 29 percent of our analysts and relate eligible for retirement. Moreover, at a time when a sign of our workforce is nearing retirement age, marketplace	over not only those countants, professionals. This n such areas as well ally, by fiscal year f our management- ed staff will be nificant percentage
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	economic, and technological changes indicate that competition for skilled
	employees will be greater in the future, making the challenge of attracting and retaining talent even more complex. One of the key concerns raised in the past regarding private sector exchange programs has been the issue of conflict of interest. We believe that in this regard GAO differs from executive branch agencies in that, as reviewers, we are not as subject to potential conflicts of interest. Nevertheless, it is important to note in requesting this authority that we have made clear that the private sector participants would be subject to the same laws and regulations regarding conflict of interest, financial disclosure, and standards of conduct applicable to all employees of GAO. Under the program, private sector participants would receive their salaries and benefits from their employers and GAO need not contribute to these costs. We also believe that this will also encourage private sector individuals to devote a portion of their careers to the public sector without incurring substantial financial sacrifice.
Changing GAO's Name to the "Government Accountability Office"	Section 9 would change the name of our agency from the "General Accounting Office" to the "Government Accountability Office." At the same time, the well-known acronym "GAO," which has over 80 years of history behind it, will be maintained. We believe that the new name will better reflect the current mission of GAO as incorporated into its strategic plan, which was developed in consultation with the Congress. As stated in GAO's strategic plan, our activities are designed to ensure the executive branch's accountability to the American people. Indeed, the word accountability is one of GAO's core values along with integrity and reliability. These core values are also incorporated in GAO's strategic plan for serving the Congress.
	The GAO of today is a far cry from the GAO of 1921, the year that the Congress established it through the enactment of the Budget and Accounting Act. In 1921, GAO pre-audited agency vouchers for the legality, propriety, and accuracy of expenditures. In the 1950s, GAO's statutory work shifted to the comprehensive auditing of government agencies. Later, beginning during the tenure of Comptroller General Elmer B. Staats, GAO's work expanded to include program evaluation and policy analysis. Whereas GAO's workforce consisted primarily of accounting clerks during the first three decades of its existence, today it is a multidisciplinary professional services organization with staff reflecting the diversity of

	knowledge and skills needed to deliver a wide range of services to the Congress.
	Although currently less than 15 percent of agency resources are devoted to traditional auditing and accounting activities, members of the public, the press, as well as the Congress often incorrectly assume that GAO is still solely a financial auditing organization. In addition, our name clearly confuses many potential applicants, who assume that GAO is only interested in hiring accountants. We believe that the new name will help attract applicants and address certain "expectation gaps" that exist outside of GAO.
Concluding Observations	In conclusion, I believe that GAO's human capital proposal merits prompt passage by this committee and, ultimately, the Congress. We have used the narrowly tailored flexibilities the Congress provided us previously in Public Law 106-303 responsibly, prudently, and strategically to help posture GAO to ensure the accountability of the federal government for the benefit of the Congress and the American people. Although some elements of our initial straw proposal were controversial, we have made a number of changes, clarifications, and commitments to address various comments and concerns raised by GAO employees. We recognize that the pay adjustment provision of this proposal remains of concern to some of our staff. However, we believe that it is vitally important to GAO's future that we continue modernizing and updating our human capital policies and system in light of the changing environment and anticipated challenges ahead. We believe that the proposal as presented and envisioned is well reasoned and reasonable with adequate safeguards for GAO employees. Given our human capital infrastructure and our unique role in leading by example in major management areas, including human capital management, the federal government could benefit from GAO's experience with pay for performance systems. Overall, we believe that this proposal represents a logical incremental advancement in modernizing GAO's human capital policies, and with your support, we believe that it will make a big difference for the GAO of the future.

Contacts	Harper, Chief Mission Support (	kins, Chief Human Capital Officer, on (202)
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GAO's Cu Proposal	irrent	Syste	m and Hu	ımar	ı Capita	1
Types of Pay Increases <sup>a</sup>	Current Pay (Broad I		Transition Peric (Guaranteed Minin Pay Protection from Band	num;	Implementation (Pay Protection fr Conversio	om Band
	Included	Permanent base pay	Included	Permanent base pay	Included	Permanent base pay
Annual across-the-board base pay	•	•	(Same percentage as executive branch GS; for all satisfactory performers)	•	(Percentage decoupled from executive branch GS; for all satisfactory performers)	•
Locality pay	•	•	(Same percentage as executive branch GS; for all satisfactory performers)	•	(Percentage decoupled from executive branch GS; for all satisfactory performers)	•
Performance-based pay (Merit increases)	(Percentages determined by EC annually)	•	(Percentages determined by EC annually; initial additional performance- based funds limited due to transition period guarantee)	•	(Percentages determined by EC annually; actual incremental amount will vary over time)	•
Performance bonuses <sup>b-d</sup> (for individuals who are pay capped)	•	One-time	•	One-time	•	One-time
Dividends <sup>b-d</sup>	•	One-time	•	One-time	•	One-time
Incentive awards	•	One-time	•	One-time	•	One-time
ource: GAO.		<sup>b</sup> Under our curr adjustments; ho branch for perfo incentive award categories, if ar one and two rec <sup>c</sup> During the tran		to the executive on of broad band ases, performan Committee det I dividends. Fo 2 performance. as performing a	e branch for annual base ding, has not been linked nee bonuses/dividends, ermines on an annual ba r example, individuals in t a satisfactory level (i.e.	to the execu and other asis which pa pay categori , meeting

 Appendix I Analysts and Attorneys: Pay Increases under GAO's Current System and Human Capital Proposal	
 circumstances or serious budgetary constraints, base pay a adjustment provided to executive branch employees. All su additional performance-based merit pay increases, perform and incentive awards. During the transition period, GAO wil bands commensurate with executive branch pay cap increase	ch GAO staff will also be eligible for ance bonuses (if pay capped)/dividends, I continue to raise the pay cap for its pay ses absent extraordinary economic
circumstances or serious budgetary constraints. The Execu- annual basis which categories, if any, are eligible for bonuse <sup>4</sup> Under its human capital proposal, GAO proposes to decoup and locality pay adjustments after a 2 plus year transition pe fully implement a modified pay system in which absent extra- budgetary constraints, all GAO staff rated as performing at a expectations or higher) can expect to receive at a minimum purchasing power (e.g., the Consumer Price Index) and add by localities. In addition, all such staff will continue to be eli increases, performance bonuses (if pay capped)/dividends, and implementing a modified pay system, GAO will seek the GAO's Employee Advisory Council. We will also draft revise review and comment by all employees.	is and dividends. le itself from the executive branch for base leridd. After the transition period, GAO will ordinary economic conditions or serious a satisfactory level (i.e., meeting an annual adjustment designed to protect ress differences in compensation ranges gible for performance-based merit pay and incentive awards. Before finalizing a divice of the managing directors and
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 Appendix II Professional Development Program (PDP)	
Staff: Pay Increases under GAO's Current System and Human Capital Proposal	
Executive Committee will determine on an annual basis which pay categories, if a PDP bonuses.	ny, are eligible for
<sup>d</sup> Under its human capital proposal, GAO proposes to decouple itself from the exect and locality pay after a 2 plus year transition period. After the transition period, G implement a modified pay system in which absent extraordinary economic conditi budgetary constraints, all PDP staff rated as performing at a satisfactory level (i.e expectations or higher) can expect to receive at a minimum, an annual adjustmen purchasing power (e.g., the Consumer Price Index) and address differences in co by localities. In addition, PDP staff rated as performing at a satisfactory level (i.e	AO will fully ons or serious , meeting t designed to protect mpensation ranges , meeting
expectations or higher) will continue to be eligible for additional performance-base including performance-based PDP pay increases and incentive awards. Before fi implementing a modified pay system, GAO will seek the advice of the managing or Employee Advisory Council. We will also draft revised pay regulations and publish comment by all employees.	nalizing and lirectors and GAO's
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## Appendix III Administrative Professional Support Staff (APSS): Pay Increases under GAO's Current System and Human Capital Proposal Implementation Period<sup>d</sup> Pay Protection from Band Conversion Types of Pay Transition Period<sup>c</sup> Current Pay System<sup>b</sup> (GS) Increases (Broad band) Pay Protection from Band Conversion Included Permanent Included Permanent base pay Included Permanent base pay base pay Annual across-the-board Percentage decoupled from (Same percentage base pav as executive branch GS) executive branch GS; for all satisfactory performers) Locality pay Percentage decoupled from (Same percentage as executive executive branch GS: for all satisfactory performers) branch GS) Quality step increase N/A N/A N/A N/A (QSI) Within grade increase N/A N/A N/A N/A (WIG) N/A N/A Performance-based pay (Percentages (Percentages determined by (merit increases) determined by EC annually) EC annually; actual incrementa amount will vary over time) Performance bonusesb-d One-time One-time (for individuals who are N/A N/A pay capped) N/A Dividends<sup>b-d</sup> N/A N/A Incentive awards One-time One-time One-time This element is applicable N/A This element is not applicable Source: GAO <sup>a</sup>The percentage allocated to each type of pay increase varies annually. This chart applies only to APSS employees who are under the General Schedule (GS) system. APSS employees who are already in broad bands should see the chart for Analysts and Attorneys. <sup>b</sup>Under our current pay system, GAO is linked to the executive branch for annual base, locality, QSI, and WIG pay adjustments. APSS staff are eligible for performance incentive award pay increases; however, they are not eligible for performance bonuses (if pay capped) or dividends °During the transition period, GAO will implement broad banding for the APSS community between April - June 2004 and allow at least one full cycle of a new competency-based performance appraisal system before implementing any additional performance-based pay adjustments envisioned under HC II. Upon conversion to broad bands, GAO, as it did with its Analyst and Attorney communities, will In opport conversion to broad barles, and a strain the Margina and Attorney communities, will replace QSIs and WIGs with performance pay increases that are not linked to the executive branch. Also, as it did with its Analyst and Attorney communities when they were converted to bands, GAO will provide a pay protection guarantee. Specifically, APSS staff who perform at the meets expectations level on any performance rating will earn a salary at least as high as they would have received had they remained under the General Schedule at their grade at the time of conversion. However, this

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Appendix III Administrative Professional Support Staff (APSS): Pay Increases under GAO's Current System and Human Capital Proposal	
 guarantee will not apply to staff who are promoted after co hired after the conversion. APSS staff will be eligible for p performance bonuses (if pay capped) /dividends, and ince GAO will continue to raise the pay cap for its pay bands co	performance-based merit increases, entive awards. During the transition period, ommensurate with executive branch pay cap
increases. The Executive Committee will determine on at are eligible for bonuses and dividends. <sup>4</sup> Under its human capital proposal, GAO proposes to deco and locality pay after a two plus year transition for the bro period, GAO will fully implement a modified pay system in conditions or serious budgetary constraints, all GAO staff (i.e., meeting expectations or higher) can expect to receiv designed to protect purchasing power (e.g., the Consume compensation ranges by localities. In addition, all APSS performance-based merit pay increases, performance bou incentive awards. Before finalizing and implementing a m of the managing directors and GAO's Employee Advisory regulations and publish them for review and comment by receiving the pay protection guarantee from their conversi for pay protection during the implementation period.	uple itself from the executive branch for base ad band conversion. After the transition which absent extraordinary economic rated as performing at a satisfactory level e at a minimum, an annual adjustment er Price Index) and address differences in staff will continue to be eligible for nuese (if pay capped/dividends, and odified pay system, GAO will seek the advice Council. We will also draft revised pay all employees. In addition, APSS staff
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Types of Pay Increases <sup>a</sup>	(Wag	Pay System <sup>b</sup> e Grade) ne Under HC II
	Included	Permanent
Annual across-the-board base pay	•	•
Locality pay	N/A	N/A
Quality step increase (QSI)	N/A	N/A
Within grade increase (WIG)	٠	•
Incentive awards <sup>c</sup>	•	One-time
GAO or anywhere in the federal government. Beca does not plan to include the wage grade community capital proposal.	use its wage grade comm	
does not plan to include the wage grade community	use its wage grade comm in the modified pay syst	nunity is so small, G

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